

Notice of Convocation of the 81st Annual Shareholders' Meeting in 2023

Date

Wednesday, June 21, 2023 at 1 p.m.

*Online distribution will start at 12:45 p.m. (Japan time) (scheduled)

Holding Method

- ■This Shareholders' Meeting will be held fully online (only via the Internet) as a Shareholders' Meeting without a designated location (virtual-only shareholders' meeting).
- ■There is no physical venue. Please attend online.

Item for Resolution

Election of Eleven (11) Directors

- The deadline for Exercising Voting Rights via the Internet and in writing (by post)
- The deadline for Advance Questions

Tuesday, June 20, 2023 at 5:20 p.m. (Japan time)

■ After the close of the Shareholders' Meeting, an online event exclusively for the shareholders is scheduled.

(Please see page 15 for details.)

Securities Code: 5938

LIXIL Corporation

This is an English translation of the Notice of Convocation of the 81st Annual Shareholders' Meeting of LIXIL Corporation (the "Company") to be held on June 21, 2023. The Company provides this translation for your reference and convenience only and without any warranty as to its accuracy or otherwise. If there is any discrepancy between the Japanese version and the English translation, the Japanese version shall prevail.

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Content with the mark on the left is stated in the "Notice of Convocation of the 81st Annual Shareholders' Meeting" posted on the Company's website. Please check the Company's website



URL: https://www.lixil.com/en/investor/ir_event/meeting.html



Content with the mark on the left is stated in the "Notice of Convocation of the 81st Annual Shareholders' Meeting (Access Notification and Summary version)." Shareholders viewing the Company's website and shareholders who have requested delivery of documents should please confirm pages 3, 4 and 6 of the "Report for the 81st Fiscal Year."

CEO Message

Dear Shareholders,

I would like to express my gratitude for your continued support.

LIXIL experienced significant headwinds in the fiscal year ended March 2023 (FYE2023) due to rapid changes in our business environment, such as higher costs of materials and components, an unstable foreign exchange market, and rising geopolitical risk. However, despite these challenging conditions, we have taken proactive steps to adjust our prices, build a more flexible supply chain to ensure stable supply, and Kinya Seto offer high value-added, differentiated products, all while Director, Representative Executive Officer, creating a more robust organizational structure.



While implementing the strategic initiatives outlined in the LIXIL Playbook, which sets out our management direction, we also evolved our strategy in order to get ahead of market changes and seize growth opportunities. We updated our strategy for the Japan market and our international water technology business, while incorporating new environmental measures into our business strategy, which has strengthened our ability to provide products and services that have a positive impact on the environment and society globally. The sharp rise in electricity, heating, and water utility costs, along with greater environmental awareness, has driven interest and demand for high-performance construction methods, insulated windows, and other products that make existing residential housing more energy efficient, as well as kitchen and bathroom products with water-saving features. We are, therefore, expanding our lineup of environmentally-friendly products, working to meet needs in the growing home renovation market, and stepping up measures that strengthen our contribution to decarbonization.

To implement our strategy and realize growth, we need to fully leverage the capabilities of our diverse workforce by creating an inclusive environment. We are revising our HR policies, training and recruitment processes, creating a flat organization with an open culture, and support new working styles through our digital transformation (DX). An inclusive working environment encourages autonomous working styles among employees, and by making use of a diverse range of knowledge and perspectives, produces innovation and further growth.

At LIXIL, we strive to achieve sustainable growth, and provide solutions to environmental and social challenges in order to pursue our corporate purpose "Make better homes a reality for everyone, everywhere." I sincerely ask for your continued support.

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Notice of Convocation

Dear Shareholders

(Securities Code: 5938) June 5, 2023

(Commencement date of measures for provision in electronic format: May 26, 2023)

LIXIL Corporation

Osaki Garden Tower
1-1 Nishi-Shinagawa 1-chome, Shinagawa-ku, Tokyo
Kinya Seto
Director, Representative Executive Officer,
President, and CEO

Notice of Convocation of the 81st Annual Shareholders' Meeting

Notice is hereby given that we will hold the 81st Annual Shareholders' Meeting of LIXIL Corporation (the "Company"), the details of which are as follows.

This Shareholders' Meeting will be held fully online (only via the Internet) as a shareholders' meeting without a designated location (a virtual-only shareholders' meeting). There will not be a venue that you can attend in person, so please attend online.

In convening this Shareholders' Meeting, the Company has taken the measures for provision in electronic format, and information that is the content of the reference materials, etc. for the Shareholders' Meeting (electronic provision measures matters) has been posted on the Company's website as the "Notice of Convocation of the 81st Annual Shareholders' Meeting."

The Company's website: https://www.lixil.com/en/investor/ir_event/meeting.html

The electronic provision measures matters have been also posted on the website of the Tokyo Stock Exchange (TSE). Please confirm this by accessing the following TSE website, entering and searching for "LIXIL" (in full-width or half-width characters) for "Issue name (company name)" or the Company's securities code "5938" (in half-width characters) for "Code," and then selecting "Basic information" and then "Documents for public inspection/PR information."

TSE website (Listed Company Search)

https://www2.jpx.co.jp/tseHpFront/JJK020010Action.do?Show=Show

You may exercise your voting rights in advance via the Internet, etc. or in writing (by post), so if you are using those methods, please review the reference materials for the Shareholders' Meeting, and then exercise your voting rights by 5:20 p.m. on Tuesday, June 20, 2023. When you exercise your voting rights via the Internet, etc. or in writing (by post), please check "Exercising Voting Rights in Advance" on pages 7 to 8.

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Details

1. Date and time:

Wednesday, June 21, 2023 at 1 p.m. (Japan time) (start of online distribution: 12:45 p.m. (Japan time) (scheduled))

• After the closing of this Shareholders' Meeting, an online event exclusively for shareholders (approx. 45 minutes) will continue to be held. Your attendance would be highly appreciated. Please see page 15 for details.

<Alternative date and time>

If the Shareholders' Meeting cannot be held at the date and time set forth above due to network failures, etc., it will be held at the date and time set forth below.

The details will be posted on the Company's website*.

Monday, June 26, 2023 at 10 a.m. (start of online distribution: 9:45 a.m. (Japan time) (scheduled))

2. Holding method:

Shareholders' meeting without a designated location (virtual-only shareholders' meeting)

- The Shareholders' Meeting will be held fully online (only via the Internet), so there will not be a venue that you can attend in person. Please attend online.
- Please see pages 11 to 12 for the attendance method.

3. Agenda

Reports

- (1) Business Report, Consolidated Financial Statements, and Audit Reports on the Consolidated Financial Statements by Accounting Auditors and the Audit Committee for the 81st Fiscal Year (from April 1, 2022 through March 31, 2023).
- (2) Non-consolidated Financial Statements for the 81st Fiscal Year (from April 1, 2022 through March 31, 2023).

Item for Resolution

Item: Election of Eleven (11) Directors

4. Guidance

- (1) Among the electronic provision measures matters, the following matters are not stated in the documents delivered to shareholders who have requested delivery of documents pursuant to laws and regulations and Article 16, paragraph 2 of the Company's Articles of Incorporation. Consequently, the documents delivered to shareholders who have requested delivery of documents are part of the documents audited by the Audit Committee and the Accounting Auditors when preparing the audit reports.
 - · Notes to the Consolidated Financial Statements
 - · Notes to the Non-consolidated Financial Statements
- (2) In the event there is a change in the date, time, method, or operations, etc. of this Shareholders' Meeting due to an announcement by the government, etc. or other circumstances, we will post that on the Company's website*.
- (3) In the event there are any revisions to the electronic provision measures matters, a statement to that effect and the matters before and after the revisions will be posted on the Company's website* and the TSE's website mentioned on page 3.
- (4) Participation method for shareholders who have difficulty using the Internet: Please see page 6.
- (5) The handling of advance exercise of voting rights, and the handling of exercise of voting rights on the day of the meeting: Please see page 13.
- (6) The communication method used in the proceedings of this Shareholders' Meeting and network failure countermeasures, and attendance by proxy: Please see page 14.
- * The Company's website: https://www.lixil.com/en/investor/ir_event/meeting.html

End

Virtual-Only Shareholders' Meetings

This Shareholders' Meeting will be held fully online (only via the Internet) as a shareholders' meeting without a designated location (a virtual-only shareholders' meeting).

In response to the establishment of the "Act for Partially Amending the Industrial Competitiveness Enhancement Act and Other Related Acts," at the Annual Shareholders' Meeting held on June 22, 2021, the Company introduced and resolved on an amendment to its Articles of Incorporation to allow the holding of virtual-only Shareholders' Meetings. As a result, the Company is now able to select a virtual-only Shareholders' Meeting as the method for holding the Shareholders' Meeting.

Based on this, in consideration of factors such as changes in the situation surrounding the Company, the proper form of dialogue with shareholders, and shareholder opinion, the Company decided, as a result of discussion at the Board of Directors' Meeting where Outside Directors comprised a majority, that the method of holding this Shareholders' Meeting would be by means of a virtual-only Shareholders' Meeting for the reasons set forth below.

- (i) It would provide an opportunity for all shareholders to participate in this Shareholders' Meeting in an impartial format regardless of their physical location or whether they have free time, and using contrivances that are only possible online can be expected to promote the exercise of rights by shareholders at this Shareholders' Meeting and to realize active dialogue with shareholders and an increase in satisfaction.
- (ii) As a result of holding the past three Annual Shareholders' Meetings as hybrid Shareholders' Meetings, while there was a limited number of shareholders attending the physical venue, there was a large number of shareholders attending online, and there were many positive opinions from shareholders attending online, such as that they can attend from far away and can attend without hesitation.
- (iii) There is no circumstance, such as a shareholder proposal being made, that would make it desirable to hold this Shareholders' Meeting at a physical venue.

As set forth in "Policy for handling questions" on page 13, when operating the virtual-only Shareholders' Meeting, the Company will strive to continue to operate an open Shareholders' Meeting so as not to create any shareholder concerns, for example by responding to all questions in principle, and disclosing the content of those responses on the Company's website at a later date.

When deciding on the method of holding the Shareholders' Meeting in the future, the Company will decide carefully by a resolution of the Board of Directors' Meeting each time the Shareholders' Meeting is held, in consideration, first and foremost, of the shareholder rights, and based on social requirements, including countermeasures to infectious disease, etc.

Please note that there is no venue that shareholders can attend in person.

Exercising Voting Rights in Advance, Advance Questions, and Method of Attending on the Day of the Meeting

(Summary)

Exercising Voting Rights in Advance

→Please see pages 7 to 8 for details

- Shareholders can exercise their voting rights via the Internet, etc. or in writing (by post) by the day before this Shareholders' Meeting. Please exercise your voting rights in line with the guidance on pages 7 to 8.
- The deadline for exercising advance voting rights is Tuesday, June 20, 2023 at 5:20 p.m. (by the time of completion of entry for online, etc., and by the time of arrival for written exercise (by post)).

Advance Questions

→Please see pages 9 to 10 for details

- · Advance questions can be sent via the Internet or in writing (by post). Please send your questions in line with the guidance on pages 9 to 10.
- The deadline for receiving advance questions is Tuesday, June 20, 2023 at 5:20 p.m. (by the time of completion of entry for online, etc. and by the time of arrival for written exercise (by post)).

Attending on the Day of the Meeting

→Please see pages 11 to 12 for details

- Shareholders can attend online via a PC or smartphone, etc., and watch deliberations, ask questions by text message, and exercise voting rights, etc. on the day of the Shareholders' Meeting.
- Applying in advance is not necessary, but please access the website earlier on the day of the meeting in line with the guidance on pages 11 to 12.
- · Please refer to page 11 for the recommended environment of equipment to attend online.
- We recommend testing in advance to confirm functionality. Please see page 12 for details.

Shareholders Who Have Difficulty Using the Internet

- Shareholders can listen to audio of the course of proceedings using a telephone conference system (the system is available only in Japanese and the shareholder is responsible for the call charges).
- Shareholders cannot ask questions, exercise voting rights, or submit motions, etc. at the Shareholders' Meeting via the telephone conference system. Please exercise voting rights and ask questions in writing (by post) in advance.
- Shareholders who wish to use the telephone conference system should please make contact by telephone at the following number for inquiries (regarding login information).

Notices (Please be Sure to Confirm)

→ Please see pages 13 to 14 for details

Regarding login information

Inquiries

Mitsubishi UFJ Trust and Banking Corporation: 0120-858-696

Monday, May 29 – Wednesday, June 21

9:00 a.m. – 5:00 p.m. (Japan time)

(except Saturdays and Sundays,

until the close of the online event exclusively for shareholders)

Regarding after-login operations and viewing image

Coincheck, Inc.: **03-6416-5286**

Wednesday, June 21

11:00 a.m. – Until the close of the online event exclusively for

shareholders (Japan time)

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Exercising Voting Rights in Advance

Please exercise voting rights in advance.

Voting deadline Tuesday, June 20, 2023 by 5:20 p.m.

We ask that shareholders attending the Shareholders' Meeting online also exercise their voting rights in advance as preparedness against network failures,

For shareholders who have exercised voting rights in advance, but then attend online and exercise voting rights on the day of the Shareholders' Meeting, we will rescind their advance exercise of voting rights and tally their exercise of voting rights on the day of the Shareholders' Meeting.

Guide to exercising voting rights, etc.

Voting rights at the Shareholders' Meeting are important rights of shareholders. Please exercise your voting rights after reviewing the reference materials for the Shareholders' Meeting (page 27 to page 40).

Exercise via the Internet, etc.



Please access the website for exercising voting rights designated by the Company and follow the on-screen instructions to enter your approval or disapproval on the items by the following voting deadline.

Please see page 8 for details

Your votes must be entered no later than Tuesday, June 20, 2023 by 5:20 p.m. (Japan time).

Notes: Handling of voting rights that are exercised multiple times

- (1) If voting rights are exercised in duplicate in writing and via the Internet, etc., the voting rights exercised via the Internet, etc. will be deemed to be valid.
- (2) If voting rights are exercised multiple times via the Internet, etc., the last votes exercised will be deemed to be valid. Further, if voting rights are exercised in duplicate by personal computer and smartphone, etc., the last votes exercised will be deemed to be valid.

Exercise in writing



Please indicate whether you approve or disapprove the items on your Voting Rights Exercise Card and return it so that we can receive it by the voting deadline described below

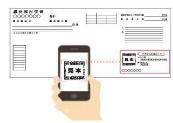
Your Voting Rights Exercise Card must arrive no later than Tuesday, June 20, 2023 by 5:20 p.m. (Japan time).

Guide to Exercising Voting Rights via the Internet, etc.

Access by reading the QR code

By reading the QR code, you can log into the website for exercising voting rights without entering the login ID and temporary password indicated on the Voting Rights Exercise Card.

1. Please read the QR code indicated on the Voting Rights Exercise Card.



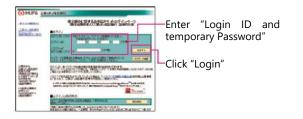
- * "QR code" is a registered trademark of Denso Wave
- 2. Please enter your vote according to the on-screen instructions.



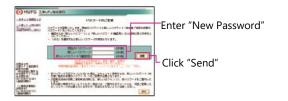
Access by entering login ID and temporary password

Website for exercising voting https://evote.tr.mufg.jp/rights (Japanese

- 1. Please access the website for exercising voting rights.
- 2. Enter the "Login ID and temporary password" indicated on the Voting Rights Exercise Card and click "Login."



3. Register your new password.



- 4. Please enter your vote according to the on-screen instructions.
- * The operating screens are conceptual.

Mitsubishi UFJ Trust and Banking Corporation Corporate Agency Division Helpdesk

0120-173-027 (available toll-free from 9 a.m. to 9 p.m.)

Institutional investors may use the platform to electronically exercise voting rights for institutional investors operated by ICJ, Inc.

Advance Questions

Please send your questions in advance.

Submission Deadline

Tuesday, June 20, 2023 at 5:20 p.m.

*Advance questions in writing (by post) must be arrived at the Company by Tuesday, June 20, 2023 at 5:20 p.m.

There are two methods for sending advance questions: via the Internet or in writing (by post).

Shareholders attending the Shareholders' Meeting can also send questions from the online attendance screen on the day of the Shareholders' Meeting.

Method of Transmitting Advance Questions via the Internet

(i) Please access the login screen using the following URL or QR code.

(Please note that they are different from the URL and QR code for exercising voting rights in advance via the Internet, etc.)

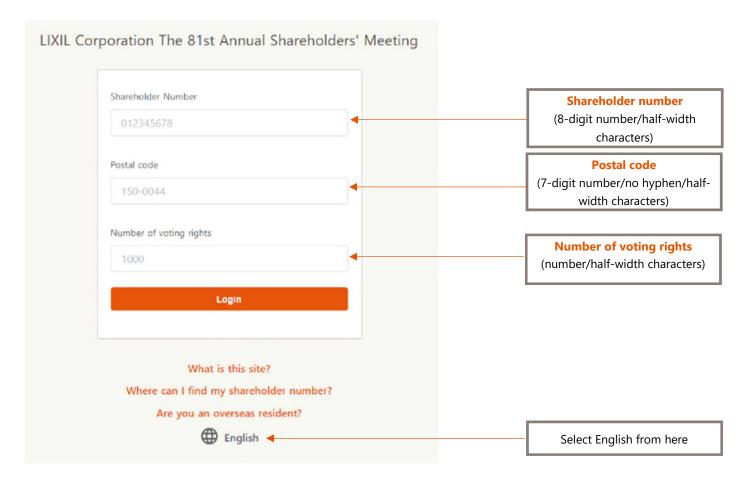
URL: https://web.sharely.app/login/lixil-81



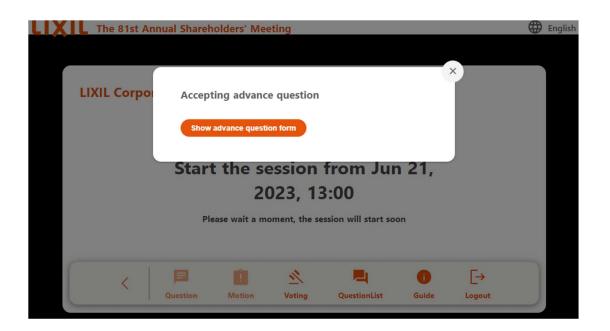


(ii) Please enter the necessary information in the "Login Page" below according to the instructions.

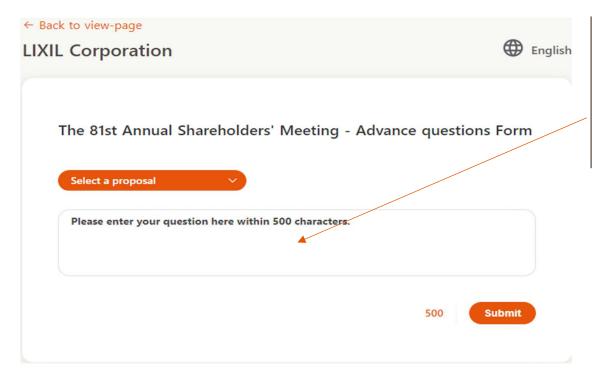
(The screen image may differ from the actual screen due to the device you are using or specification changes.)



(iii) Please enter the necessary information in the "Advance Question Screen" below according to the instructions.



(iv) Check the question on the "Advance Questions Screen" and send.



Please enter your questions here.

- · One question of up to 500 characters per
- · Japanese or English only
- · Up to three transmissions

Questions must be limited to those concerning the agenda of this Shareholders' Meeting.

Method for Advance Questions in Writing (by Post)

Please send your questions in line with the details set forth below to the following addressee by the submission deadline. In addition, please write your name and shareholder number on the paper you send. Any format is acceptable.

Basic requirements for questions:

Questions should be no more than 500 characters per question (Japanese or English only), and up to a total of three questions.

Questions must be limited to those concerning the agenda of this Shareholders' Meeting.

Addressee: To: LIXIL Corporation, Governance Legal

Osaki Garden Tower

1-1 Nishi-Shinagawa 1-chome, Shinagawa-ku, Tokyo 141-0033

Submission deadline:

Questions must arrive by 5:20 p.m. on Tuesday, June 20, 2023

Note: Shareholders are responsible for the mailing costs.

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Attending on the Day of the Meeting

- Shareholders can attend online via a PC or smartphone, etc., and watch deliberations, ask questions by text message, and exercise voting rights, etc. on the day of the Shareholders' Meeting.
- Applying in advance is not necessary, but please access the website early on the day of the meeting.

 We ask that shareholders attending the Shareholders' Meeting online also exercise their voting rights in advance as preparedness against network failures, etc. Please see page 7 for details.

Method of Attending Online

(i) Please access the login screen using the following URL or QR code.

(Please note that they are different from the URL and QR code for exercising voting rights in advance via the Internet, etc.)

URL: https://web.sharely.app/login/lixil-81





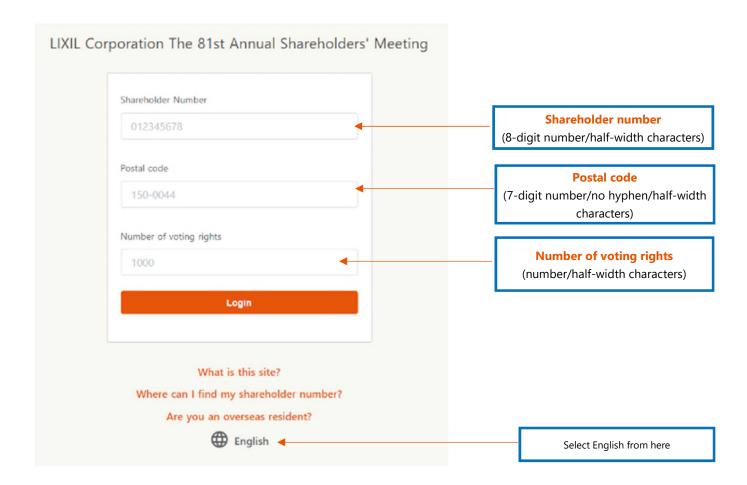
< Recommended environment > The following environment is recommended.

- · OS: Windows 10, Windows 11, Mac OS X, Android (latest versions)
- Browser: Google Chrome, Firefox, Safari (latest versions)

Please view the test video in advance in case the environment is other than the aforementioned recommended environment (such as iOS, iPad OS, etc.). Please see page 12 for details.

Further, please note that shareholders are responsible for any fees or costs for the above.

(ii) Please enter the necessary information in the "**Login Page**" below according to the instructions. (The screen image may differ from the actual screen due to the device you are using or specification changes.)



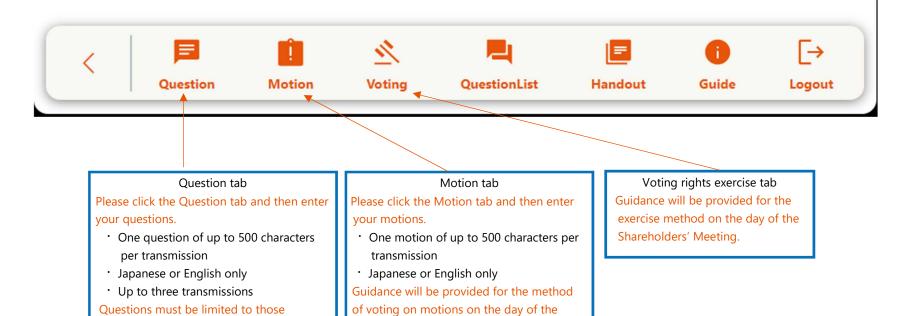
(iii) Please attend from the "Online Attendance Screen" below.

Image screen

LIXIL Corporation The 81st Annual Shareholders' Meeting

Start the session from Jun 21, 2023, 13:00

Please wait a moment, the session will start soon



Please confirm

Meetina

concerning the agenda of this Shareholders

The date to view the test video is prepared in advance as below, so please check whether the test image is shown properly. Date and Time: Saturday, June 17, 2023 and Sunday, June 18, 2023 (10 a.m. – 6 p.m. (Japan time))

Shareholders' Meeting.

Test URL: https://web.sharely.app/login/lixil-81-test-en

*Please note that the above URL is different from the URL for attending Shareholders' Meeting online on the day of the meeting.

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Notices (Please be Sure to Confirm)

(1) Policy for handling questions

Upon implementing a virtual-only Shareholders' Meeting, the Company will handle questions sent by shareholders via the Internet or in writing (by post) according to the following policy.

- (i) In principle, the Company will answer all the questions received during the reception time period (including both advance questions and questions on the date of the Shareholders' Meeting). However, the Company will not answer questions related to undisclosed material facts, questions related to the privacy of individuals, questions including slander, and questions unrelated to the agenda of this Shareholders' Meeting.
- (ii) Shareholders' advance questions and the Company's answers thereto may be posted on the Company's website* before the Shareholders' Meeting.
- (iii) On the day of the Shareholders' Meeting, only in case where questions are sufficiently answered and deliberated in light of the agenda of this Shareholders' Meeting, the Company may break off answering questions.
- (iv) Questions that could not be answered during the Shareholders' Meeting will be answered on the Company's website* at a later date, except for those that it would not be appropriate to publicly announce.
- (v) Duplicate questions from multiple shareholders may be summarized and answered together.
- (vi) Questions may be answered at the online event exclusively for shareholders that is scheduled after the close of Shareholders' Meeting, depending on the questions.
 - * The Company's website: https://www.lixil.com/en/investor/ir_event/meeting.html

(2) Handling of advance exercise of voting rights

- (i) If voting rights are exercised in duplicate via the Internet, etc. and in writing (by post), the voting rights exercised via the Internet, etc. will be deemed to be valid.
- (ii) If voting rights are exercised multiple times via the Internet, etc., the last votes exercised will be deemed to be valid. Further, if voting rights are exercised in duplicate by personal computer and smartphone, etc., the last votes exercised will be deemed to be valid.
- *If approval or disapproval for an item is not indicated on the retuned Voting Rights Exercise Card, that will be treated as having indicated the intent to approve.

(3) Handling of exercise of voting rights on the day of the meeting

- (i) On the day of the Shareholders' Meeting, voting rights can be exercised up to the time to be specified by the Chairperson.
- (ii) For shareholders who have exercised voting rights in advance, but then attend the Shareholders' Meeting and exercise voting rights, we will rescind their advance exercise of voting rights and tally their exercise of voting rights on the day of the Shareholders' Meeting. Further, if shareholders who have exercised voting rights in advance attend the Shareholders' Meeting and do not exercise voting rights, we will tally their advance exercise of voting rights.
- (iii) If a shareholder accesses and logs in the URL (page 11) for attending the Shareholders' Meeting online on the day of the Shareholders' Meeting without exercising voting rights in advance but its exercise of voting rights cannot be confirmed, such shareholder will be treated as absent.

(4) Motions

- (i) Motions can be submitted from the "Motion" tab on the online attendance screen from the opening to the close of the Shareholders' Meeting. (Shareholders submitting motions are requested to add a telephone number in case the Company needs to contact the shareholder to confirm the content of the motion.) Only one motion should be submitted at a time (no more than 500 characters; Japanese or English only). Please see page 12 for details
- (ii) If a motion is submitted and voted on, please cast your vote from the "Motion" tab on the online attendance screen. Please see page 12 for details.
- (iii) Motions may be voted on before the voting of the item for resolution by the Chairperson's authority to put the proceedings in order.

(5) The communication method used in the proceedings of this Shareholders' Meeting and network failure countermeasures

- (i) The method for transmitting and receiving information in the proceedings of this Shareholders' Meeting will be via the Internet.
- (ii) As the countermeasure to prevent network failure when implementing the virtual-only Shareholders' Meeting, the Company has chosen an operations system that has taken network failure countermeasures such as the preparation of multiple backup lines and measures to mitigate load through server distribution.
- (iii) In the unlikely event that a network failure occurs, the Company will respond according to the cause, for example by promptly switching to a backup line or switching the image distribution of the operations system, and will also publicize the details of the response on the Company's website*.

 Further, the Company will establish a point of contact for inquiries as necessary and publicize that on the Company's website.
- (iv) In readiness for the occurrence of a network failure, the Company has prepared a response manual that sets forth a classification by type of the anticipated network failures and an analysis of the scope of their impact, the method for responding by type, response items, and the internal system, etc., and confusion will be kept to a minimum by swiftly responding in accordance with the situation.
- (v) The following responses will be taken in readiness for the case in which this Shareholders' Meeting itself cannot be held or the case in which its proceedings cannot move forward despite having implemented the responses set forth above.
 - Responses in readiness for the case in which a network failure occurs "before the opening" of the Shareholders' Meeting
 - If the Shareholders' Meeting could not be held due to a network failure, the Shareholders' Meeting will be held at the alternative date and time set forth below
 - · Notices on the details will be promptly provided on the Company's website*.
 - Responses in readiness for the case in which a network failure occurs "after the opening" of the Shareholders' Meeting
 - At the beginning of this Shareholders' Meeting, a resolution will be submitted to grant the Chairperson the authority to decide to postpone or adjourn the Shareholders' Meeting in the event the proceedings are significantly impeded due to network failures, etc.
 - If the Chairperson decided on the postponement or adjournment of the Shareholders' Meeting based on the resolution set forth above, the Chairperson will hold a postponed meeting or an adjourned meeting on the alternative date and time set forth below.
 - Alternative date and time: Monday, June 26, 2023 at 10 a.m. (Japan time) (start of online distribution: 9:45 a.m. (Japan time) (scheduled))
 - · Notices on the details will be promptly provided on the Company's website*.
 - * The Company's website: https://www.lixil.com/en/investor/ir_event/meeting.html

(6) Attendance by proxy

One other shareholder who holds voting rights may exercise voting rights as a proxy. If attending the Shareholders' Meeting online by proxy, it will be necessary to submit the following documents, so please send them by the submission deadline below.

Necessary documents:

Power of attorney (bearing the signature or seal of the delegating shareholder)

Copy of the Voting Rights Exercise Card of the delegating shareholder and the delegated shareholder

Addressee: By e-mail: corporatehoumu@lixil.com

By post: To: LIXIL Corporation, Governance Legal

Osaki Garden Tower,1-1 Nishi-Shinagawa 1-chome, Shinagawa-ku, Tokyo 141-0033

Submission deadline: Documents must arrive by 5:20 p.m. on Wednesday, June 14, 2023

*If the required documents are incomplete, attendance by proxy may not be permitted.

(7) Other notices

- (i) The language accommodated at this Shareholders' Meeting will be Japanese. For shareholder convenience, it will also be possible to view the Shareholders' Meeting and exercise voting rights in English via simultaneous interpretation, but if there is any discrepancy between the Japanese content and English content, the Japanese content will prevail.
- (ii) Shareholders will be responsible for the telecommunications devices and all expenses required to attend this Shareholders' Meeting.
- (iii) The Company has taken reasonable countermeasures regarding network failures as set forth in "(5) The communication method used in the proceedings of this Shareholders' Meeting and network failure countermeasures," above but it is possible that there will be a disruption, time lag in transmission or receipt, or temporary interruption of distributed images or audio or other network failure due to unavoidable circumstances or impacts such as the shareholder's telecommunications environment, and shareholders may not be able to attend this Shareholders' Meeting or exercise their voting rights. The Company will not bear any responsibility for any disadvantage, etc. incurred by shareholders due to such network failures. We thank you for your understanding.
- (iv) If the Chairperson determines that the proceedings or the stable operation of the online system may be hindered by repeatedly sending questions or motions, etc. with the same or similar content, or by repeatedly sending questions, etc. containing inappropriate content, etc. at this Shareholders' Meeting, the Company may forcibly disconnect communication with the shareholder in question.
- (v) Disclosure to a third party of login information (shareholder number, postal code, and number of voting rights) or access information for the telephone conference system for shareholders who have difficulty using the Internet is strictly prohibited.
- (vi) The audio or visual recording, photographing, release, or public distribution, etc. of this Shareholders' Meeting is strictly prohibited.

End

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Online Event Exclusively for Shareholders 'Talk session: Creation of innovation focusing on the future'

After closing the Annual Shareholders' Meeting, we will hold the online event exclusively for our Shareholders. With the theme of innovation, we will present through online LIXIL's initiatives, and the real thoughts and ideas of the top executives. As the contents of this online event are only for Shareholders, we look forward to your attendance.

1. Date and Time

Wednesday, June 21, 2023: The online event will start after the closing of the Shareholders' Meeting following a short break. The online event is expected to be for approximately 45 minutes.

*Please note that the online event will not be held in case that the Annual Shareholders' Meeting is held on the alternative date (June 26, 2023) due to network failures, etc.

2. Method of Attending the Online Event

No application is required to attend the online event. After the closing of the Annual Shareholders' Meeting, please stay online until the online event starts without closing the online attendance screen of the Shareholders' Meeting. The login method for the online attendance screen is the same as the Shareholders' Meeting. Please see page 11 for details.

3. Contents

With the theme of innovation of LIXIL, the following presenters will introduce, in the form of a talk session, LIXIL's initiatives and products information which will be the key drivers for the future growth.

Further, after the talk session, we will have a Q&A session. If you have questions, please enter your questions from the "Questions" tab of the online attendance screen and submit in the same method as the Shareholders' Meeting.

<Presenters>



Director, Representative Executive Officer, President, and CEO



Executive Officer, Executive Vice President, LIXIL Housing Technology (LHT)



Executive Officer, Executive Vice President, LIXIL Water Technology (LWT) Japan



Shoko Kimijima
< Moderator >
Executive Officer,
Executive Vice President,
Legal, Compliance, and
Corporate Audit, and CLCO

Key Points for the Exercise of Voting Rights

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^{*} Please note that the above information may be changed without notice. Also, this online event will be distributed "on live" only and no on-demand distribution is scheduled.

Key Points for the Exercise of Voting Rights

Election of Director Candidates

Skills Needed for Directors

The Board of Directors need to be comprised of personnel who have abundant experience and specialized knowledge, etc. in order to appropriately supervise the Company's execution of business. The Nomination Committee has determined the experience and knowledge it believes to be particularly important as set forth below under "Experience, Knowledge and Expertise required for Directors of the Company" ("skills"), and it believes that it is important for the Board of Directors as a whole to be provided with those skills. Under its corporate Purpose of making better homes a reality for everyone, everywhere, the Company is proceeding with initiatives aimed towards both society and achieving sustainable growth through the strategic initiatives and Impact Strategy laid out in the "LIXIL Playbook," which is its medium-to-long-term management direction. Toward that end, the Company believes that in order for the Board of Directors to effectively fulfill its supervisory function with respect to the execution of business is, from the perspective of "sustainability" should be considered as the "attitude or perspective" that all directors should possess, rather than to consider it as "skills." We expect that the supervisory function will be demonstrated through each expert skills such as "Practical Experience in Corporate Management," "Accounting, Finance, or M&A," "Risk Management," and "Human Resources, Development, or Labor."

Candi date Numbei	Name	Gender	Age (on the date of this Shareholder	Years of service as Director (at the end of this Shareholders' Meeting)	Positions and Responsibilities at the Company (Appointment planned at the Board of Directors' Meeting after this Shareholders' Meeting)			Attendance at the Board of Directors Meetings	Number of other listed companies with concurrent positions (which involve the execution of business)	
1	Kinya Seto	Male	62 years old	7 years	Director Representative Executive Officer and President	Reappoint ment		Executive	15/15 (100.0%)	1 (None)
2	Sachio Matsumoto	Male	63 years old	3 years	Director Representative Executive Officer and Executive Vice President	Reappoint ment		Executive	15/15 (100.0%)	0 (None)
3	Hwa Jin Song Montesano	Female	52 years old	3 years	Director Representative Executive Officer and Executive Vice President	Reappoint ment		Executive	15/15 (100.0%)	1 (None)
4	Jun Aoki	Male	66 years old	_	Outside Director Member of Nomination Committee, Compensation Committee, and Governance Committee	New appoint ment	Outside Indepen dent	Non- executive	_	0 (None)
5	Shigeki Ishizuka	Male	64 years old	_	Outside Director Member of Audit Committee and Governance Committee	New appoint ment	Outside Indepen dent	Non- executive	_	1 (None)
6	Shiho Konno	Female	59 years old	2 years	Outside Director Member of Audit Committee, and Governance Committee	Reappoint ment	Outside Indepen dent	Non- executive	15/15 (100.0%)	1 (None)
7	Mayumi Tamura	Female	63 years old	1 year	Outside Director Member of Audit Committee and Governance Committee	Reappoint ment	Outside Indepen dent	Non- executive	12/12 (100.0%)	2 (None)
8	Yuji Nishiura	Male	70 years old	4 years	Outside Director Chairperson of Nomination Committee, and Member of Compensation Committee and Governance Committee	Reappoint ment	Outside Indepen dent	Non- executive	15/15 (100.0%)	1 (None)
9	Daisuke Hamaguchi	Male	70 years old	4 years	Outside Director Chairperson of Audit Committee and Member of Governance Committee	Reappoint ment	Outside Indepen dent	Non- executive	15/15 (100.0%)	0 (None)
10	Masatoshi Matsuzaki	Male	72 years old	4 years	Outside Director Chairperson of Board of Directors, Chairperson of Governance Committee, and Member of Nomination Committee	Reappoint ment	Outside Indepen dent	Non- executive	15/15 (100.0%)	3 (None)
11	Mariko Watahiki	Female	68 years old	2 years	Outside Director Chairperson of Compensation Committee, and Member of Nomination Committee and Governance Committee	Reappoint ment	Outside Indepen dent	Non- executive	15/15 (100.0%)	0 (None)

Outside Outside Director candidates as provided for in Article 2, Paragraph 3, Item 7 of the Regulation for Enforcement of the Companies Act.

dependent

Director candidates who are to be reported as independent officers to each domestic stock exchange on which the Company is listed. Please see each "Reason for Judging Independence" on pages 31 through 38 for the specific reasons that each candidate was judged to be independent.

A Director candidate having a position as Executive Officer, Executive Vice President, Senior Vice President, employee, executive director, or other positions as executive of the Company or its subsidiaries.

Non-executive A Director candidate not having such position.

If Item for resolution is approved at this Shareholders' Meeting



	Experienc	e, Knowle	edge and	Expertise	required 1	for Directo	ors of the	Company		Chairperson of Board of Directors and Constitution of Committees after this Shareholders' Meeting (If all the candidates are elected at this Shareholders' Meeting) : Chairperson : Member of Committee				
Corporate	Experience in Global Business and Management	Experience in Negotiating with Government Agencies	Accounting Finance M&A	Legal Compliance	Risk Management	Human Resources Development Labor	Sales Marketing	Manufacturing Technology R&D	IT Digital	Chairperson of Board of Directors	Nomination Committee	Audit Committee	Compensation Committee	Governar Committ
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Independence of Outside Directors

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In addition to notification as independent officers to each domestic stock exchange on which the Company is listed, the Company has established its own Independence Criteria to ensure independence. Please see page 40 for details.





Election of Director Candidates

Composition of the Board of Directors after the June 2023 Shareholders' Meeting

The Board of Directors will be composed of 11 members if Item for Resolution is approved at this Shareholders' Meeting. The Board of Directors of the Company is in the "phase of further contribution to the growth strategy," and it is aiming for "sustainable qualitative improvement in corporate governance" and "transformation to the next generation." The Company is now proposing 11 Director candidates, including the new appointment of two Outside Directors (and the resignation of two incumbent Outside Directors), as a result of a search for Outside Director candidates and examinations regarding the composition of the Board of Directors and each Committee based on the Director succession plan.

Outside Director Assessment System

The Company performs periodic individual assessment of Outside Directors for the purpose of assessing the degree of contribution by Outside Directors. The Company implemented the second assessment as follows in the fiscal year ended March 2023. Overview of Assessment Method

Assessment subjects:

Three Outside Directors (two who assumed office in 2021 and one who assumed office in 2022; a

simplified assessment was implemented for the person who assumed office in 2022)

Assessment method: Individual interviews of all Directors and all Executive Officers, etc. by an outside specialist agency Assessment perspectives include:

- · Whether they are engaged in initiatives contributing to the Company's governance restructuring
- · Whether they are asking pertinent questions, etc. in line with the purpose of the agenda
- · How they have contributed as committee members, etc.

With respect to the results of such assessment, individual Outside Directors are provided with feedback, the results are used for future improvements, and the results are used as one of the material for examination for the Outside Director succession plan at the Nomination Committee.

Director Candidate Skill Matrix Assessment Process

The Company judges whether each skill item applies based on the following judgment criteria, using a self-assessment process conducted by each Director candidate themselves, which is confirmed and decided by the Nomination Committee.

[Judgment Criteria] Skill Item	Judgment Criteria
Practical Experience in Corporate Management	Has experience executing business as a CEO of an operating company, etc.
Experience in Global Business and Management	Has a certain period (approximately three years) of experience in international businesses
Experience in Negotiating with Government Agencies	Has experience in duties negotiating with government agencies, or as a member of a national government's or other organization's policy committee
Accounting/Finance/M&A	Has sufficient knowledge of accounting, finance, and M&A, etc. activities to be able to give recommendations and advice at the Company's Board of Directors
Legal/Compliance	Has sufficient knowledge of legal and compliance, etc. activities to be able to give recommendations and advice at the Company's Board of Directors
Risk Management	Has sufficient knowledge of risk management, etc. activities to be able to give recommendations and advice at the Company's Board of Directors
Human Resources Development/ Labor	Has sufficient knowledge of human resources development and labor, etc. activities to be able to give recommendations and advice at the Company's Board of Directors
Sales/Marketing	Has sufficient knowledge of sales and marketing, etc. activities to be able to give recommendations and advice at the Company's Board of Directors
Manufacturing/Technology/R&D	Has sufficient knowledge of manufacturing, technical, and R&D, etc. activities to be able to give recommendations and advice at the Company's Board of Directors
IT/Digital	Has sufficient knowledge of IT and digital, etc. activities to be able to give recommendations and advice at the Company's Board of Directors

Election process for Director candidates

Date	Internal Director Candidates	Outside Director Candidates (Reappointment)	Outside Director Candidates (New Appointment)			
July 2022	Nomination Committee commences examination	on of the composition of the Board of Directors f	or the next term			
August		Decide policy for succession order of Outside Directors Decide outside specialist agency to delegate assessments to	Formulate Outside Director candidate search plan			
September		Deliberate on the method of implementing Outside Director individual assessments	Prepare Candidate List			
October	Implement effectiveness assessment of the comspecialist agency	position of the Board of Directors by an outside	Prepare a list of candidates (to be renewed on an ongoing basis thereafter) based on searches using an external search firm or recommendations from Directors			
	Assessment points Ratio of Internal Directors and Outside	Implement individual assessment of Outside Directors by an outside specialist agency	Interview of candidates for new appointment by the Nomination Committee			
November	Directors	(Please see page 19 for details)				
December	Experience, knowledge and expertise required for the DirectorsEnsuring diversity, etc.					
January 2023	Examine the framework for the next term based on the results of discussions, etc. with the Chairperson of the Nomination Committee and the CEO.	Feedback on the results of individual assessments Deliberate on the policy for an Outside Director succession plan for the next term and thereafter	Implement the Company's prescribed process for nomination of Director candidates (confirming independence, etc.)			
February		Deliberate on the Board of Directors composition/committee composition, etc. for the next term				
March	Determine proposed Director candidates/propo	osed committee composition, etc. for the next te	rm			
April	Finalize the skill matrix used from the end of the Shareholders' Meeting to be held in June 2023					
May	Disclose of skill matrix					
June	Election of Directors					
	Deliberate the item on the election of Director voting for the item	candidates at the Shareholders' Meeting and ele	ect Directors (term of office: one year) based on			

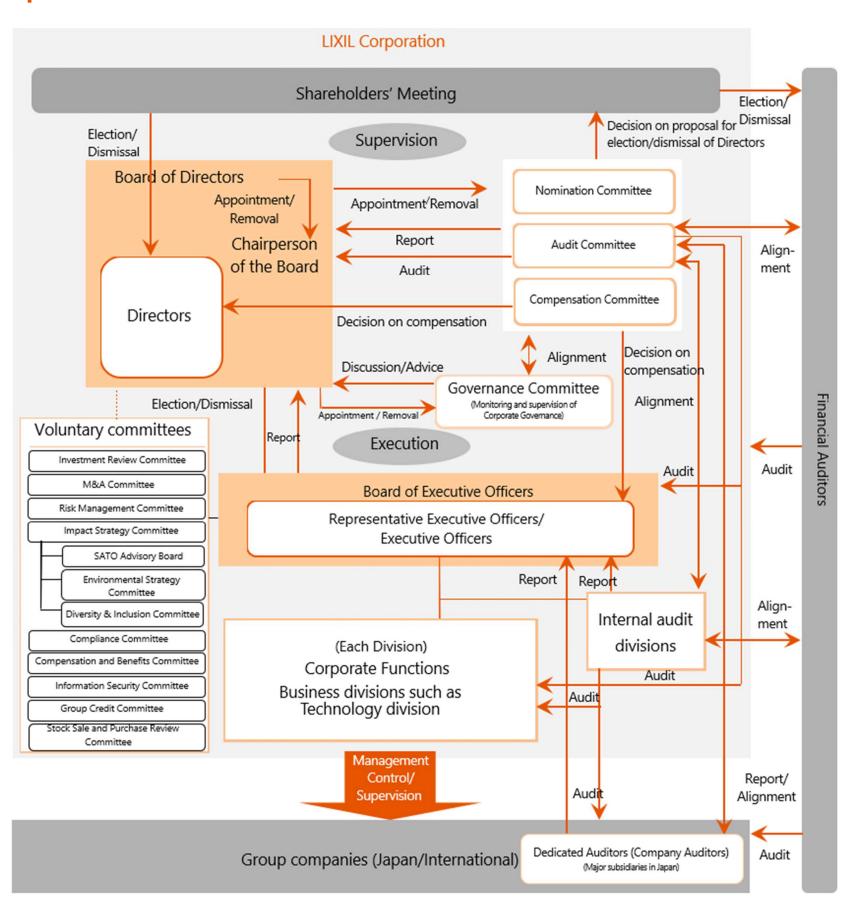
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Key Points for the Key Points for the Exercise of Voting

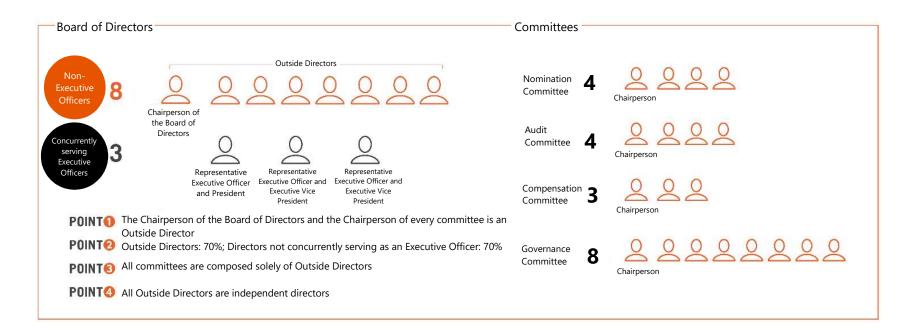
Corporate Governance System and Policy

The Company has as the basis of its corporate governance the execution of management by management personnel and the supervision of management by the Board of Directors. The Board of Directors does not only decide on the Impact Strategy and other important policies or simply supervise the execution of management: it constitutes a system promoting agile and decisive decision-making that develops an environment that supports appropriate risk-taking by management and ensures rationality. Based on the role of the Board of Directors being "further contribution to the growth strategy," the Board of Directors this term establishes important themes for the sustainable growth of the Company as priority items, and conducts supervision from the perspective of whether risk management is being performed appropriately.

Corporate Governance Structure

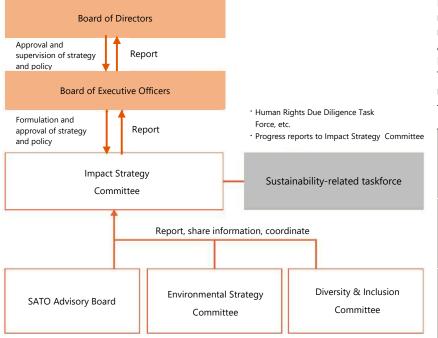


Composition of Committees and Ratio of Outside Directors (Board of Directors and Committees after the conclusion of this Shareholders' Meeting)



Promotion of Impact Strategy and Risk Management System

The Company has established a system coordinating the Board of Directors, Board of Executive Officers, and Impact Strategy Committee, etc. with respect to the Impact Strategy, and promotes company-wide initiatives.



<Promotion of Impact Strategy and Risk Management System Structure> <Board of Directors supervision and execution status report mechanism>

Initiatives related to the promotion of the Impact Strategy on the executive side are reported to the Board of Directors by the Executive Officer in charge as part of reporting on the status of execution of duties by Executive Officers, and initiatives are also periodically reported by the Impact Strategy Committee and the Environmental Strategy Committee.

The Impact Strategy Committee also provides its meeting minutes and periodically reports on the status of initiatives to the Board of Executive Officers.

Content	Report To	Report From	Frequency
Report on policies formulated on the execution- side Agree on and confirm progress of non-financial Impact Strategy-related goals	Board of Directors	CEO	Once/ half-year
Report information on progress of each Impact Strategy-related goal	Board of Directors	Executive Officers in charge	Once/ quarter
Submit meeting minutes of the Impact Strategy Committee and related committees Report and approval regarding details of initiatives	Board of Directors Board of Executive Officers	Impact Strategy Committee	Once/ quarter

Coordination with other committees connected to Impact strategy and ESG, management and tracking of commitments in priority initiative fields.

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Initiatives and Risk Management related to Environmental Issues, including Climate Change

■ Response to Environmental Issues, including Climate Change (Governance, Strategy, Risk Management)

- The Company declared a commitment to "Zero Carbon and Circular Living" in the LIXIL Environmental Vision 2050, and is proceeding with initiatives to maximize its positive impact on the global environment and society. It made "Climate Change Mitigation and Adaptation," "Water Sustainability," and "Circular Economy" the three focus areas, and in the fiscal year ended in March 2023, formulated quantitative and qualitative medium-term targets for those areas. Please see the table in the bottom for details.
- In order to achieve close coordination between management and business units, as well as the formulation of company-wide environmental strategies and their appropriate permeation into the business, it is important to construct an appropriate governance system, and to confirm and monitor risk,
- LIXIL has constructed a governance system under which the Board of Directors supervises sustainability as a whole, and it has established the Environmental Strategy Committee chaired by a Chief Environmental Impact Officer (CEIO) appointed by the Board of Executive Officers (please see page 22 for the supervision system).
- Climate change is a pressing issue that we must address, and one of the Company's material issues is "Climate Change Mitigation and Adaptation." Based on the recommendations of the Task Force on Climate-related Financial Disclosures (TCFD), LIXIL is working to identify and assess the risks and opportunities posed to LIXIL by climate change, and is disclosing information in accordance with an information disclosure framework (governance, strategy, risk management, metrics, and targets). Moreover, the medium-term target for CO₂ emissions reduction by the fiscal year ending in March 2031 conforms to the 1.5°C level that is the new SBTi standard, and the Company's certification has been renewed.
- The details of information disclosure based on the TCFD recommendations are disclosed on the Company's website.



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URL: https://www.lixil.com/en/impact/environment/pdf/Disclosures Based on the TCFD Recommendations ENG.pdf

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■ Metrics and Targets (excerpt from the Focus Area of Climate Change) LIXIL ESG Briefing

Focus Areas	Phases	Mid-Term Targets
	Our operations	50.4% reduction on scope 1&2 CO ₂ emissions by FYE2031 (BM: FYE2019)
Climate Change Mitigation and Adaptation	Our value chain	30% reduction on scope 3 CO ₂ emissions by FYE2031 (BM: FYE2019)
	Eupanding aux impact	100% ratio of number of energy- and water- saving faucets and toilets sold by FYE2031 (Japan)
	Expanding our impact	100% ratio of number of high-performance windows sold for new detached houses by FYE2026 (Japan)

*Mid-term targets for each area including climate change are posted on our website



An ESG briefing session was held for analysts and institutiona investors in April 2023. Detailed information is posted on the Company's website.

https://www.lixil.com/en/investor/ir event/ins presentation detail.html



Progress of Management Strategy

Management Direction

At LIXIL, we are working to become an agile and entrepreneurial company that can achieve high competitiveness and sustainable growth in order to deliver our corporate purpose (LIXIL's Purpose).

To achieve this, we are taking steps to transform our operations, including optimizing our business portfolio to strengthen our finances, and actively managing our core businesses to enhance productivity and efficiency, driving synergies to create new growth.

With regards to our medium-term target of core earnings margin of 7.5%, and net interest-bearing debt to EBITDA ratio of 3.5x or less, our results were 1.7% and 4.8 times respectively in the fiscal year ended March 2023.



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Policy and Status of Cross Shareholdings

LIXIL and its group companies hold shares on a cross shareholding basis in a case where it has been recognized to be necessary in order to facilitate sales or as part of an external business alliance necessary for business activities. Every year, the Company conducts for each stock a comprehensive assessment of matters such as the status of business with that company, the total amount of investment, and whether the benefits and risks associated with such holdings are commensurate with the capital cost, and the content of such assessment is verified by the Board of Directors. The Company re-verifies the holding purpose from time to time in connection with changes to the operating environment of the LIXIL group and endeavors to reduce cross shareholdings. Consequently, the Company had cross shareholdings (listed shares) in 47 companies as of the end of March 2023.

Sales of Cross Shareholdings for the Last Three Years*

	FYE2021	FYE2022	FYE2023
Number of company's stock sold	Full sale: Shares in five companies	Full sale: Shares in four companies Partial sale: Shares in two companies	Full sale: Shares in two companies Partial sale: Shares in two companies

^{*} Only lists the cross shareholdings of listed shares held by the Company and the former LIXIL Corporation

Companies with Cross Shareholdings and Amount Stated in the Balance Sheet* FYE2020 FYE2021 FYE2023 Classification FYE2022 Number of Listed 58 53 49 47 companies shares Unlisted 105 102 98 88 shares 163 155 147 Total 135 Listed Amount stated in 36,185 50,317 38,733 27,236 shares the balance sheet Unlisted (million yen) 1,343 1,330 1,313 1,570 shares 37,528 51,647 40,046 28,806 Total

*Lists the total strategic shareholdings of the Company and the former LIXIL Corporation

Amount stated in balance sheet (million yen) Percentage of total capital 51,647 40,046 37,528 9.3 7.0 6.5 4.6

FYE2020 FYE2021 FYE2022 FYE2023

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Reference	Materials	for th	e Share	holder	s' Meeting
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Reference Materials for the Shareholders' Meeting

Item: Election of Eleven (11) Directors

The term of office for all 11 incumbent Directors will expire at the close of this Shareholders' Meeting. Therefore, based on the decision of the Nomination Committee, the Company proposes to elect eleven (11) Directors. The Company has proposed 11 Director candidates, including two Outside Directors to be newly appointed, to ensure the appropriate balance of the "Experience, Knowledge and Expertise required for Directors of the Company" (page 17 and 18) set forth in the Skill Matrix prescribed by the Company and sufficient diversity, as well as from the perspective of building a more highly effective supervisory function in the Board of Directors and the committees . All of the eight (8) Outside Director candidates satisfy the Independence Criteria for Outside Directors prescribed by the Company (page 40).

Candidate Number Kinya Seto (June 25, 1960 (62 years old)) Male Reappointment [Years of service as Director of the Company at the end of this Shareholders' Meeting: 7 years] Important concurrently held positions: None Number of shares of the Company owned: 503,908 shares Number of other listed companies with concurrent positions: 1 Attendance at the Board of Directors' Meetings: 15/15 (100.0%)

Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

Apr. 1983	Joined Sumitomo Corporation
May 1997	Representative Director and President, Iron Dynamics Process International LLC (USA)
Jun. 2001	Representative Director and President (Director, Representative Executive Officer and President from Mar. 2006), Sumitomo Grainger Inc. (currently MonotaRO Co., Ltd.)
Aug. 2011	Representative Director and President, K-engine Corp.
Mar. 2012	Director, Representative Executive Officer and Chair, MonotaRO Co., Ltd.
Oct. 2013	Senior Vice President in charge of Online Business, W. W. Grainger, Inc. (USA)
Dec. 2013	CEO, GWW UK Online Ltd. (UK) (currently Grainger Global Online Business, Ltd.)
Mar. 2014	Director and Chairman, MonotaRO Co., Ltd. (part-time from 2016) (incumbent)
Jan. 2016	Representative Executive Officer, COO, the Company
Jan. 2016	Representative Director, President and CEO, LIXIL Corporation
Jun. 2016	Director, Representative Executive Officer, President, and CEO of the Company (incumbent. Director of the Company from Apr. 2019 to Jun. 2019)
Jun. 2019	Representative Director, Chairman of LIXIL Corporation
Apr. 2020	Representative Director, Chairman, President and CEO of LIXIL Corporation
Doocon for	nominating the candidate as a candidate for Director and outline of expectations

Reason for nominating the candidate as a candidate for Director and outline of expectations

Mr. Seto, using his abundant experience and broad knowledge as managers of numerous companies, tackles important business executions of LIXIL and its group companies (the "LIXIL group") with strong leadership and is working on the construction of a corporate governance system. While fulfilling his duty of explanation to the Board of Directors as Representative Executive Officer, President, and Chief Executive Officer in the position of widely looking over the business operations of companies, he has contributed to the improvement of the effectiveness of the Board of Directors by participating in important decision-making processes as Director. He is expected to continue to fulfill the role of connecting the Board of Directors with the executive side. Accordingly, the Company has appointed him as a candidate for Director.

Message from the candidate for Director

The largest challenge for this fiscal year is the response to the sudden rise in costs and declining demand due to recession. For the past several years, we have expanded our products and businesses that address environmental issues as a long-term countermeasure, beginning with the reform of the cost structure, transition to products with low price sensitivity, and optimization of prices. We are also working to improve productivity and enhance marketing by utilizing digital technology. Although the difficult situation continued for longer than expected, I believe that ultimately it led to strengthening of our corporate structure.

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Sachio **Matsumoto**

(October 27, 1959 (63 years old)) Male

[Years of service as Director of the Company at the end of this Shareholders' Meeting: 3 years]

Important concurrently held positions: None

Number of shares of the Company owned: 95,144 shares

Number of other listed companies with concurrent positions: None

Attendance at the Board of Directors' Meeting: 15/15 (100.0%)

Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

Apr. 1982	Joined Fuji Xerox Co., Ltd. (currently FUJIFILM Business Innovation Corp.)
Jul. 2010	Executive Officer, Finance and Accounting Division Manager in charge of accounting and finance in general, Fuji Xerox, Co., Ltd.
Apr. 2013	Senior Managing Executive Officer, CFO, Finance and Accounting Division Manager and Internal Control Supervisor, LIXIL Corporation
Jun. 2013	Director, Senior Managing Executive Officer, CFO, Finance and Accounting Division Manager and Internal Control Supervisor of LIXIL Corporation
Jun. 2013	Executive Officer, Senior Managing Director in charge of finance and accounting and joint CFO of the Company
Apr. 2015	Executive Officer and Executive Vice President in charge of Finance and Accounting, CFO of the Company
Apr. 2015	Representative Director, Executive Vice President, Executive Officer and CFO of LIXIL Corporation
Jun. 2016	Executive Officer and Executive Vice President in charge of Finance, Accounting, M&A and CFO of the Company
Jun. 2017	Representative Director and President of LIXIL Group Finance Corporation
Jun. 2018	Director, Executive Vice President, CFO (Corporate F&T Division), Leader of Finance and Treasury Division of LIXIL Corporation
Jun. 2018	Representative Executive Officer and Executive Vice President in charge of Finance, Treasury, M&A and CFO of the Company
Apr. 2020	Representative Director, Executive Vice President and CFO of LIXIL Corporation
Jun. 2020	Director, Representative Executive Officer and Executive Vice President in charge of Finance, Treasury, M&A and CFO of the Company
Oct. 2022	Director, Representative Executive Officer and Executive Vice President in charge of Finance, Treasury, M&A, IR and CFO of the Company (incumbent)

Reason for nominating the candidate as a candidate for Director and outline of expectations

As Representative Executive Officer and Executive Vice President in charge of Finance, Treasury, M&A, IR and CFO, Mr. Matsumoto is responsible for supervising the financial affairs of the LIXIL group in its entirety, and is also endowed with abundant experience and knowledge in the main divisions of the LIXIL group, by engaging in policy formulation of the entire LIXIL group, such as financial strategies and M&A plans, etc., and through the promotion of various measures concerning the strengthening of governance and improvement of business efficiency in the areas of his responsibility. He is expected to continue to fulfill the role, as CFO, of connecting the Board of Directors with the executive side and holding highly effective discussions at the Board of Directors' meetings on important issues such as financial strategies and M&A plans. Accordingly, the Company has appointed him as a candidate for Director.

Message from the candidate for Director

The Fiscal Year ended March 2023 was a year in which the Company, while still continuing to feel the impact of COVID-19, dealt with many challenges including raw material prices soaring further due to the military incursion into Ukraine, supply chain disruption, and exchange rate fluctuations. In the new fiscal year and thereafter, I will strive for improved corporate value and stable shareholder return through improved cash flow and profitability by advancing the strategies we have continuously worked on (such as provision of differentiated products, cost reductions, and more efficient selling, general and administrative expenses), in addition to countermeasures to the issues I mention above.

Candidate Number

Sep. 1995

Oct. 2022

Apr. 2023



Hwa Jin Song **Montesano**

(April 24, 1971 (52 years old)) Female

Congressional Affairs Director, Korea Economic Institute of America

[Years of service as Director of the Company at the end of this Shareholders' Meeting: 3 years] Important concurrently held positions: None

Number of shares of the Company owned: 49,958 shares

Number of other listed companies with concurrent positions: 1

Attendance at the Board of Directors' Meeting: 15/15 (100.0%)

Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

Jul. 2001	Corporate & Government Affairs Director, Asia Pacific, GlaxoSmithKline plc. (Singapore)
Jul. 2005	Vice President, Communications, Asia Region, GE Money (Singapore)
Mar. 2009	Vice President, Corporate & Government Affairs, Asia Pacific, Kraft Foods, Inc. (currently Mondelēz International, Inc.) (Singapore)
Jul. 2012	Vice President, Global Public Affairs, GSK Vaccines (Belgium)
Nov. 2014	Executive Officer and Managing Director, in charge of Public Affairs, CSR, Environmental Strategy of the Company
Nov. 2014	Senior Managing Executive Officer and Chief Public Affairs Officer of LIXIL Corporation
Feb. 2015	Director, Senior Managing Executive Officer and Chief Public Affairs Officer of LIXIL Corporation
Nov. 2015	Executive Officer and Managing Director, in charge of Public Affairs, Corporate Responsibility of the Company
Jun. 2016	Executive Officer and Managing Director, in charge of Public Affairs, IR, External Affairs, Corporate Responsibility of the Company
Sep. 2017	Director, Senior Managing Director, Chief Public Affairs Officer and Social Sanitation Initiative Supervisor, and Supervisor, Headquarters for the Promotion of the Tokyo 2020 Olympic and Paralympic Games of LIXIL Corporation
Jun. 2018	Executive Officer and Managing Director, in charge of Public Affairs, IR, External Affairs, Corporate Responsibility and Chief Public Affairs Officer of the Company
Jun. 2019	Executive Officer and Managing Director, in charge of Public Affairs, IR, External Affairs, Corporate Responsibility, Personnel and Chief Public Affairs Officer and Chief Human Resource Officer of the Company
Apr. 2020	Executive Officer and Managing Director, in charge of Human Resources, General Affairs, Public Affairs, IR, External Affairs, Corporate Responsibility and Chief People Officer of the Company
Apr. 2020	Director, Senior Managing Director, Chief People Officer and SATO Business Supervisor, and Supervisor, Headquarters for the Promotion of the Tokyo 2020 Olympic and Paralympic Games of LIXIL Corporation
Jun. 2020	Director, Executive Officer, Executive Vice President in charge of Human Resources, General Affairs, Public Affairs, IR, External Affairs, Corporate Responsibility and Chief People Officer of the Company
Mar. 2022	Outside Director, Yamaha Motor Co., Ltd. (incumbent)

Reason for nominating the candidate as a candidate for Director and outline of expectations

Affairs, and Impact Strategy, and Chief People Officer of the Company (incumbent)

Affairs, Corporate Responsibility, and Chief People Officer of the Company

Ms. Montesano has abundant experience and knowledge in the main areas of the LIXIL group, such as supervising communication and engagements with both internal and external stakeholders of the LIXIL group as Representative Executive Officer and Executive Vice President in charge of Human Resources, Communications, External Affairs, Impact Strategy and Chief People Officer as well as leading the implementation of corporate-wide personnel measures, and others. She is expected to continue to fulfil the role, as Chief People Officer, of connecting the Board of Directors with the executive side, strengthening collaboration between the Board of Directors and the executive side in promoting various personnel measures and improving the supervisory function of the Board of Directors. Accordingly, the Company has appointed her as a candidate for Director.

Director, Executive Officer, Executive Vice President in charge of Human Resources, General Affairs, Public Affairs, External

Director, Representative Executive Officer, Executive Vice President, in charge of Human Resources, Communications, External

Message from the candidate for Director

With the world situation becoming more complicated and uncertain than ever, LIXIL has defined the order of priority of issues for it to become an even stronger and more distinguished company than it is now. I am proud of LIXIL's strong commitment to having a positive impact on society and the Earth. Our employees are convinced that, through tackling these issues, LIXIL will become a more innovative and profitable company. By listening even more to our employee's voices and meeting their expectations and concerns, I am working to further deepen the connection between our employees and LIXIL's purpose, and to strengthen their confidence in the future.

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Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

Apr. 1980	Joined Maki and Associates					
Apr. 1991	Associate Consultant, McKinsey & Company Inc. Japan Office					
Jul. 1993	Engagement Manager, McKinsey & Company Inc. Japan Office					
Jul. 1995	Senior Engagement Manager, McKinsey & Company Inc. Japan Office					
Feb. 1999	CEO, BNP Paribas Cardif Japan					
Nov. 2011	Head of International Human Resources, BNP Paribas Cardif (France)					
Nov. 2014	Corporate Advisor, Shiseido Company, Limited					
Apr. 2015	Corporate Officer, Chief People Officer, Department Director, Human Resources Department, Shiseido Company, Limited					
Jan. 2016 Responsible for China Business Innovation Project, Executive and External Relations, Shiseido Company, Limited						
	Chairman, Shiseido Liyuan Cosmetics Co., Ltd.					
Jan. 2017	Corporate Executive Officer, Chief Creative Officer, Responsible for Advertising and Design, Shiseido Company, Limited					
Mar. 2017	Director, Shiseido Company, Limited					
Jan. 2018	Representative Director, Responsible for Human Resources, Executive and External Relations, and Corporate Culture, Shiseido Company, Limited					
Jan. 2019	Director, Chief People Officer, Chief Social Value Creation Officer, Assisting the CEO in general corporate management, Responsible for Human Resources, Social Value Creation, Facility Management, Shiseido Company, Limited					
Jan. 2020	Corporate Executive Officer, Chief Social Value Creation Officer, Shiseido Company, Limited, Responsible for Facility Management, Global Professional Business, Shiseido Parlour Co., Ltd., Shiseido Beauty Salon Co., Ltd., Shiseido Child Foundation, KODOMOLOGY CO., LTD.					
Jan. 2022	Representative Director, JunpuManpan Inc. (incumbent)					

Reason for nominating the candidate as a candidate for Outside Director and outline of expectations

As a first-class architect, Mr. Aoki has extensive industry experience and knowledge concerning urban planning, buildings, and building materials, etc. Moreover, in addition to being central to human resources and organizational innovations and contributing to the enhancement of human resources development, corporate culture reforms, and promotion of diversity as the Chief People Officer of Shiseido Company, Limited, he was involved in the management of the listed company with global business as representative director. We believe that his knowledge of architecture and other skills, his deep knowledge of diversity and inclusion, his practical experience in corporate management, and his global business experience will enable him to fulfill his duties as an Outside Director of the Company. By newly appointing him as Director, he is expected to contribute to the improvement of the effectiveness of the Board of Directors and the committees as an Outside Director of the Company. Accordingly, the Company has appointed him as a candidate for a newly appointed Outside Director.

Reason for judging independence

Mr. Aoki was an Corporate Executive Officer of Shiseido Company, Limited, but he left office in December 2021. The LIXIL group has a business relationship with the Shiseido group involving repairs, etc.; however, such transactions accounted for 0.00001% of the LIXIL group's revenue for the last fiscal year, and therefore it does not amount to a major business partner. Furthermore, as he meets both the requirements for an independent officer prescribed by the stock exchange and the Independence Criteria for Outside Directors prescribed by the Company (page 40) as well, he is determined to have a high level of independence from the Company.

Message from the candidate for Outside Director

The foundation of various businesses is a value creation cycle in which customers provide their patronage through the products and services they choose, which is then reinvested in new value creation to make them even happier. Shareholder confidence is earned by creating sustainable growth, and the world's trust is earned by improving the environment and society. I think that while I provide the executive team with new perspectives by pointing out different possibilities so that the "value creation cycle" works at full speed, I should also play the role of a reliable brake in the case of an emergency. For making better homes a reality, everywhere!



Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

Apr. 1981	Joined Sony Corporation (currently, Sony Group Corporation)				
Aug. 2004	Managing Director, Corporate Executive, Sony EMCS Corporation (currently, Sony Global Manufacturing & Operations Corporation)				
Jun. 2007	SVP, Corporate Executive, Sony Corporation (currently, Sony Group Corporation)				
Apr. 2015	EVP, Corporate Executive Officer, Sony Corporation (currently, Sony Group Corporation)				
Apr. 2017	Representative Director and President, Sony Imaging Products & Solutions Inc. (currently, Sony Corporation)				
Jun. 2018	Senior EVP, Sony Corporation (currently, Sony Group Corporation)				
Apr. 2020	Representative Director and President, CEO, Sony Electronics Corporation (currently, Sony Corporation)				
Jun. 2020	Vice Chairman, Representative Corporate Executive Officer, Sony Corporation (currently, Sony Group Corporation)				
Apr. 2021	Director, Sony Corporation				
Jun. 2021	Outside Director, Marubeni Corporation (incumbent)				
Jun. 2022	Vice Chairman, Sony Group Corporation (resigned in March 2023)				

Reason for nominating the candidate as a candidate for Outside Director and outline of expectations

In addition to having management experience at Sony Group Corporation and its group companies, with a background in engineering, Mr. Ishizuka has been involved with IT and digital technology, manufacturing technology, and quality management, etc. for many years. We believe that his many years of management experience at companies with global business and his extensive knowledge of manufacturing and technology development will enable him to fulfill his duties as an Outside Director of the Company. By newly appointing him as Director, he is expected to contribute to the improvement of the effectiveness of the Board of Directors and the committees as an Outside Director of the Company. Accordingly, the Company has appointed him as a candidate for a newly appointed Outside Director.

Reason for judging independence

Mr. Ishizuka was Vice Chairman of Sony Group Corporation, but he left office in March 2023. The LIXIL group has a business relationship with the Sony group involving repairs of digital devices and other repairs, etc.; however, such transactions accounted for 0.0006% of the Sony group's sales for the last fiscal year, and for 0.0001% of the LIXIL group's revenue for the last fiscal year, and therefore, neither amounts to a major business partner for the other. Furthermore, as he meets both the requirements for an independent officer prescribed by the stock exchange and the Independence Criteria for Outside Directors prescribed by the Company (page 40) as well, he is determined to have a high level of independence from the Company.

Message from the candidate for Outside Director

I have accumulated experience in a wide variety of fields in the electronics sector over many years, such as development, planning, design, and manufacturing as well as marketing and sales. In particular, as an Outside Director with a technology background, in addition to improving quality, costs, and the supply chain which are the foundation of the manufacturing industry, I wish to contribute to value creation at the Company which is aiming for sustainable growth despite the future being an uncertain era.

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Shiho Konno

(June 28, 1963 (59years old)) Female





[Years of service as Director of the Company at the end of this Shareholders' Meeting: 2 years]

mportant concurrently held positions:

Representative and attorney-at-law at Shiho Konno Habataki Law Office.

Number of shares of the Company owned: 0

Number of other listed companies with concurrent positions: 1

Attendance at the Board of Directors' Meetings:

15/15 (100.0%)

Attendance at Committee Meetings:

Nomination Committee: 10/10 (100.0%) *Appointed in June 2022

of Bar

Audit Committee: 14/14 (100.0%)

Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

Apr. 1991	Registered as attorney-at-law			
Jun. 2005 Corporate Auditor, Yahoo Japan Corporation				
Mar. 2008 Corporate Auditor, Advanced Softmaterials Inc. (currently ASM Inc.)				
Apr. 2009 Professor, Waseda Law School, Waseda University				
Jun. 2014	Member, Committee on Realization of Gender-Equal Society of Japan Federation of Ba			
	Associations (incumbent)			
Aug. 2014	Auditor, Japan Corporate Governance Network			
Mar. 2015	Representative and attorney-at-law at Shiho Konno Habataki Law Office (incumbent)			
Jun. 2015	Outside Director, Watami Co., Ltd.			
lup 2016	Loader Project Team for Female Lawyers Outside Officers of Committee on Poplication			

Leader, Project Team for Female Lawyers Outside Officers of Committee on Realization of a Gender-Equal Society Jun. 2016

of Japan Federation of Bar Associations (incumbent)

Jun. 2016 Outside Director, Kakaku.com, Inc.

Nov. 2016 Member, Project Team for Examination of Guideline for Outside Directors of Judicial System

Research Committee of Japan Federation of Bar Associations (incumbent)

Jun. 2017 Outside Director, Alfresa Holdings Corporation

Outside Auditor, Shinsei Bank, Limited Jun. 2018

Jun. 2018 Outside Director, Monex Group, Inc. (incumbent)

Director (Outside Director), Member of Audit Committee and Governance Committee of the Company Jun. 2021

Jun. 2022 Director (Outside Director), Member of Nomination Committee, Audit Committee and Governance Committee

of the Company (incumbent)

Reason for nominating the candidate as a candidate for Outside Director and outline of expectations

Ms. Konno has a long career as a lawyer, an expert in law. In addition, she has deep knowledge of corporate governance and diversity and inclusion gained through law practice. Although she has no direct experience in corporate business execution, based on her experience as an outside director of a number of listed companies, as well as her deep knowledge of corporate governance and diversity and inclusion gained through law practice, the Company believes that she will continue to be able to perform her duties as Outside Director of the Company. Since assuming the position of Director of the Company in June 2021, she has served as a member of the Audit Committee, the Nomination Committee, and the Governance Committee and has contributed to improving supervisory functions by providing important perspectives on corporate governance, particularly by utilizing her expertise in legal and compliance matters. As Outside Director of the Company, she is expected to continue to contribute to the improvement of the effectiveness of the Board of Directors and the committees. Accordingly, the Company has appointed her as a candidate for Outside Director.

Reason for judging independence

Ms. Konno is a representative and attorney-at-law at Shiho Konno Habataki Law Office. The law firm has no business relationship with the LIXIL group in the last fiscal year, and so is not a major business partner. Furthermore, as she meets both the requirements for an independent officer prescribed by the stock exchange and the Independence Criteria for Outside Directors prescribed by the Company (page 40) as well, she is determined to have a high level of independence from the Company.

Message from the candidate for Outside Director

In the last fiscal year I served as a member of the Audit Committee and as a member of the Nomination Committee. As society undergoes significant changes, the Company has changed its environmental strategy and aims to expand its positive impact on the global environment and society. In order for the Company to contribute to the sustainability of society and seek to improve corporate value through sustainable business operations, I will continue to contribute as an Outside Director while continuing to have awareness of human capital management, including DEI (Diversity, Equity & Inclusion).

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Candidate Number

(May 22, 1960 (63 years old)) **Female**

Mayumi Tamura

[Years of service as Director of the Company at the end of this Shareholders' Meeting: 1 year]

Important concurrently held positions: None

Number of shares of the Company owned: 0

Number of other listed companies with concurrent positions: 2

Attendance at the Board of Directors' Meetings:

12/12 (100.0%) *Appointed in June 2022

Attendance at Committee Meetings:

Audit Committee: 9/9 (100.0%) *Appointed in June 2022

Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

Apr. 1983	Joined Sony Corporation (currently Sony Group Corporation)					
Sep. 1991	Joined JOHNSON COMPANY, LIMITED					
Jul. 2002	Executive Officer, Johnson Diversey Co., Ltd. (currently CxS Corporation)					
Dec. 2004	CFO, adidas Japan K.K.					
Jun. 2007	Executive Officer, Senior Vice President, and CFO, The SEIYU, Ltd.					
May. 2010	Executive Officer, Senior Vice President, and CFO, Walmart Japan Holdings G.K. (currently					
	Seiyu Holdings Co., Ltd.)					
	Executive Office, Senior Vice President, and CFO, Seiyu GK (currently Seiyu Co., Ltd.)					
Jun. 2015	Outside Corporate Auditor, Honda Motor Co., Ltd.					
Jun. 2017	Outside Director and Audit and Supervisory Committee Member, Honda Motor Co., Ltd.					
Jun. 2017	Outside Director, Hitachi High-Technologies Corporation (currently Hitachi High-Tech					
	Corporation)					
Jun. 2019	Outside Director, Shimizu Corporation (incumbent)					
Mar. 2022	Outside Audit & Supervisory Board Member, Kyowa Kirin Co., Ltd. (incumbent)					
Jun. 2022	Director (Outside Director) and Member of Audit Committee and Governance Committee of the Company (incumbent)					

Reason for nominating the candidate as a candidate for Outside Director and outline of expectations

Ms. Tamura has many years of extensive management experience in global companies and a high level of knowledge in finance and accounting, and has also been involved in management planning and M&A. She also has a track record of involvement in the promotion of diversity and inclusion as a board member of a non-profit organization. In recent years, she has served as an outside director of a number of listed companies, and we believe that her deep knowledge of corporate governance and diversity and inclusion will continue to enable her to fulfill her duties as an Outside Director of the Company. Since assuming the position of Director of the Company in June 2022, she has served as a member of the Audit Committee and the Governance Committee and has contributed to improving supervisory functions through her active comments and activities, particularly by contributing to the discovery of issues and understanding of risks, etc., utilizing her expertise concerning finance and accounting. As Outside Director of the Company, she is expected to continue to contribute to the improvement of the effectiveness of the Board of Directors and the committees. Accordingly, the Company has appointed her as a candidate for Outside Director.

Reason for judging independence

Ms. Tamura was Executive Officer, Senior Vice President, and CFO of Walmart Japan Holdings G.K. (currently Seiyu Holdings Co. Ltd.), and Executive Officer, Senior Vice President, and CFO of Seivu GK (currently The SEIYU, Ltd.), and left the offices in 2013. Both companies had no business relationship with the LIXIL group in the last fiscal year, and so neither company is a major business partner. Furthermore, as Ms. Tamura meets both the requirements for an independent officer prescribed by the stock exchange and the Independence Criteria for Outside Directors prescribed by the Company (page 40) as well, she is determined to have a high level of independence from the Company.

Message from the candidate for Outside Director

Due to recent changes in social circumstances and the economic conditions, there is even more focus on companies' stances and contributions, not only their financial results. The importance for society of the products and services the Company provides is also increasing. Based on that, I will use my domestic and foreign corporate experience to carry out my governance function as an Outside Director so that the Company can strive to innovatively develop its business towards a vision as a global company.

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Yuji Nishiura

Male

(January 3, 1953 (70 years old))

[Years of service as Director of the Company at the end of this Shareholders' Meeting: 4 years] Important concurrently held positions: None

Number of shares of the Company owned: 0

Number of other listed companies with concurrent positions: 1

Attendance at the Board of Directors' Meetings: 15/15 (100.0%)

Attendance at Committee Meetings:

Nomination Committee: 13/13 (100.0%) Compensation Committee: 11/11 (100.0%)

Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

Apr. 1975	Joined The Sumitomo Trust and Banking Co., Ltd. (currently Sumitomo Mitsui Trust Bank, Limited)
Feb. 2000	Representative Director and President, Booz Allen Hamilton Inc.
Jan. 2006	Representative in Japan, AlixPartners, LLP.
Jan. 2011	Vice Chair, US Headquarters, AlixPartners, LLP.
Dec. 2012	Director and Chair, AXA Life Insurance, Co., Ltd.
Mar. 2013	Director and Chair, AXA GENERAL INSURANCE COMPANY LIMITED
Jun. 2014	Outside Director, SQUARE ENIX HOLDINGS CO., LTD. (incumbent)
Dec. 2015	Chair and CEO, Sumitomo Mitsui Trust Club Co., Ltd.
Dec. 2015	Advisor, Sumitomo Mitsui Trust Bank, Limited
Jun. 2019	Director (Outside Director), Chairperson of Nomination Committee and Member of Compensation Committee of the Company
Oct. 2019	Director (Outside Director), Chairperson of Nomination Committee, Member of Compensation Committee and Governance Committee of the Company (incumbent)

Reason for nominating the candidate as a candidate for Outside Director and outline of expectations

Mr. Nishiura is a management professional who has engaged in the management of several corporations and been involved in a number of corporate restructuring matters. He has a wealth of knowledge and experience related to corporate governance reform at companies facing challenging situations. Since assuming the position of Director of the Company in June 2019, as Outside Director, he has contributed to the improvement of the effectiveness of the Board of Directors, and as Chairperson of the Nomination Committee, he has actively conducted meetings with the executive management team including the Executive Officers and has led in the clarification of the authorities of the Nomination Committee and the planning and promotion of a highly transparent process for determining director and executive officer candidates. In addition, he has continued to serve as Chairperson of the Nomination Committee and has led the development and implementation of the CEO succession plan, and clarification of the process for replacing outside directors, and various other measures to support the Company's sustainable growth from the human side. As Outside Director of the Company, he is expected to continue to contribute to the improvement of the effectiveness of the Board of Directors and the committees. Accordingly, the Company has appointed him as a candidate for Outside Director.

Reason for judging independence

Mr. Nishiura was Director and the Chairperson of AXA Life Insurance, Co., Ltd., and he left office in June 2015. While there is business relationship between the said company and the LIXIL group involving fees for handling collective insurance, the ratio of such transactions accounted for 0.00001% of income of the company such as insurance premium, and it does not amount to a major business partner. Further, Mr. Nishiura was Director and the Chairperson of AXA GENERAL INSURANCE COMPANY LIMITED, and he left office in June 2015. While there are transactions such as repair services between the company and the LIXIL group, such transactions accounted for 0.000004% of the LIXIL group's revenue for the last fiscal year, and it does not amount to a major business partner. He was the Chair and CEO of Sumitomo Mitsui Trust Club Co., Ltd., and he left the company in December 2018. In the last fiscal year, neither company had any business relationship with the LIXIL group, and therefore, it neither of them amount to a major business partner. Therefore, as each company does not amount to a major business partner and he meets both the requirements for an independent officer prescribed by the stock exchange and the Independence Criteria for Outside Directors prescribed by the Company (page 40), he is determined to have a high level of independence from the Company. He served in position of Advisor for five years at Sumitomo Mitsui Trust Bank, Limited, and he left the company in March 2020, however he was not involved in business execution. Therefore, it is determined that there would be no effect on his independence. In addition, it is determined that his career at Sumitomo Mitsui Trust Bank, Limited does not constitute the common concern that a person from the main financing bank group has no independence, as his appointment was based on his long-term experience and knowledge in other industries but not the bank.

Message from the candidate for Outside Director

LIXIL's corporate governance continues to be rated highly by external organizations. However, I promise that we will focus even more on improving and stabilizing the quality of governance without being complacent with the current situation. I will do my utmost to supervise and support the executive team so that the business develops further on the "foundation of management" that is called governance. We ask that you continue to watch over these initiatives enthusiastically and critically.

Candidate Number 9



Daisuke Hamaguchi

(June 5, 1953 (70 years old)) Male

Years of service as Director of the Company at the end of this Shareholders' Meeting: 4 years]

mportant concurrently held positions: None

Number of shares of the Company owned: 0

Number of other listed companies with concurrent positions:

None

Attendance at Board of Directors' Meetings: 15/15 (100.0%)

Attendance at Committee Meetings:

Nomination Committee: 13/13 (100.0%)

Compensation Committee: 11/11 (100.0%)

Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

Apr. 1976	Joined Mitsubishi Corporation				
Apr. 1996	President, MCF Financial Services Ltd. (United Kingdom)				
Jul. 1999	Managing Director and Management Execution Director, Corporate Pension Fund of Mitsubishi Corporation				
Aug. 2005	Operations Manager, Pension Fund Association				
Apr. 2009	Management Execution Director and Chief Investment Officer, Pension Fund Association				
Aug. 2013	Director, Securities Analysts Association of Japan				
Apr. 2019	Director, Institutional Investors Collective Engagement Forum				
Jun. 2019	Director (Outside Director), Chairperson of Compensation Committee and Member of Audit Committee of the Company				
Apr. 2020	Company Auditor, LIXIL Corporation				
Jun 2020	Director (Outside Director), Chairperson of Compensation Committee and Member of Nomination Committee and Governance Committee of the Company (incumbent)				

Reason for nominating the candidate as a candidate for Outside Director and outline of expectations

Mr. Hamaguchi has deep knowledge of corporate governance, having served as Management Execution Director of the Pension Fund Association for several years, as well as a member of, among others, "The Companies Act Subcommittee, Legislative Council" and "The Corporate Governance System Study Group." Since assuming the position of Director of the Company in June 2019, he has contributed to the improvement of the effectiveness of the Board of Directors, such as by utilizing his experience as an investor and reflecting the perspectives of stakeholders such as shareholders, etc. at the Board of Directors Meetings, and as Chairperson of the Compensation Committee, he has led in the reformation of the Company's officer compensation system, through exchange of opinions, etc. with the Executive Officers, and is leading the creation of a compensation system that that encourages executive management to increase corporate value over the medium and long term. In addition, as a member of the Nomination Committee and the Governance Committee, he has contributed to the improvement of the supervisory function through active remarks and activities at each committee. As Outside Director of the Company, he is expected to continue to contribute to the improvement of the effectiveness of the Board of Directors and the committees. Accordingly, the Company has appointed him as a candidate for Outside Director.

Reason for judging independence

Mr. Hamaguchi was the Management Execution Director of the Pension Fund Association, and he left the association in April 2019. The Pension Fund Association had no business relationship with the LIXIL group in the last fiscal year, and therefore, it is not deemed to be a major business partner. Furthermore, as he meets both the requirements for an independent officer prescribed by the stock exchange and the Independence Criteria for Outside Directors prescribed by the Company (page 40) as well, he is determined to have a high level of independence from the Company.

Message from the candidate for Outside Director

Due to effects such as global inflation, LIXIL finished the previous fiscal year with weak results which was unfortunate. To ensure not to be influenced by such changes in the external environment, after strengthening LIXIL's corporate culture, we need to push LIXIL into a new growth trajectory. As Outside Director, I plan on steadily fulfilling my role of supervising and monitoring so that the CEO and the executive team can decisively take measures necessary for these changes amid a turbulent economic and social climate.

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Masatoshi Matsuzaki

(July 21, 1950 (72 years old)) Male

ppointment Outside

Nonexecutiv

[Years of service as Director of the Company at the end of this Shareholders' Meeting: 4 years]

Important concurrently held positions: None

Number of shares of the Company owned: 0

Number of other listed companies with concurrent positions: 3

Attendance at Board of Directors' Meetings: 15/15 (100.0%)

Attendance at Committee Meetings: Nomination Committee: 13/13 (100.0%)

Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

positions						
Apr. 1976	Joined Konishiroku Photo Industry, Inc. (currently Konica Minolta, Inc.)					
Oct. 2003	Director, Konica Minolta Business Technologies Inc.					
Apr. 2005	Executive Officer, Konica Minolta Holdings, Inc. (currently Konica Minolta, Inc.)					
	Representative Director and President, Konica Minolta Technology Center, Inc.					
Apr. 2006	Senior Executive Officer, Konica Minolta Holdings, Inc. (currently Konica Minolta, Inc.)					
Jun. 2006	Director and Senior Executive Officer, Konica Minolta Holdings, Inc. (currently Konica Minolta, Inc.)					
Apr. 2009	Director, President, Chief Executive Officer and Representative Executive Officer, Konica Minolta Holdings, Inc. (currently Konica Minolta, Inc.)					
Apr. 2014	Director and Chair of the Board of Directors, Konica Minolta, Inc.					
May 2016	Outside Director, Ichigo, Inc. (scheduled to resign in May 2023)					
Jun. 2016	Outside Director, Nomura Research Institute Ltd.					
Jun. 2016	Outside Director, Nippon Sheet Glass Co., Ltd.					
Jun. 2019	Director (Outside Director), Chairperson of Board of Directors and Member of Nomination Committee of the Company					
Oct. 2019	Director (Outside Director), Chairperson of Board of Directors, Member of Nomination Committee and Governance Committee of the Company					
Jun. 2021	Director (Outside Director), Chairperson of Board of Directors, Chairperson of Governance Committee and Member of Nomination Committee of the Company (incumbent)					
Jun. 2022	Special Advisor, Konica Minolta, Inc. (incumbent)					
Jun. 2022	Outside Director, Ushio Inc. (incumbent)					

Reason for nominating the candidate as a candidate for Outside Director and outline of expectations

At Konica Minolta, Inc., Mr. Matsuzaki served as President and Representative Executive Officer and Chairperson of the Board of Directors of the company, and has practical experience from having been involved in the management of a listed company with global business for many years. In addition, he has deep knowledge concerning corporate governance, serving as Chairperson of the "Sustainability Committee" of the Japan Association of Corporate Directors, etc. Since assuming the position of Director of the Company in June 2019, leading the Board of Directors as Chairperson, he has been contributing to the improvement of the effectiveness of the Company's corporate governance and its sustainable growth utilizing his experience and knowledge. In addition, since June 2021, he has been newly appointed Chairperson of the Governance Committee and led various efforts, including the implementation of an evaluation of the effectiveness of the Board of Directors, identification of issues facing the Board of Directors and committees, and the establishment of a system to promote action plans. As Outside Director of the Company, he is expected to continue to contribute to the improvement of the effectiveness of the Board of Directors and the committees. Accordingly, the Company has appointed him as a candidate for Outside Director.

Reason for judging independence

Mar. 2023

Mr. Matsuzaki was Director and Chairperson of the Board of Directors of Konica Minolta, Inc., and he left office in June 2022. The LIXIL group has a business relationship with Konica Minolta group involving purchase of products and repairs etc.; however, such transactions accounted for 0.0022% of the Konica Minolta group's sales for the last fiscal year, and for 0.00001% of the LIXIL group's revenue for the last fiscal year, and therefore, neither amounts to a major business partner for the other. Furthermore, as he meets both the requirements for an independent officer prescribed by the stock exchange and the Independence Criteria for Outside Directors prescribed by the Company (page 40) as well, he is determined to have a high level of independence from the Company.

Message from the candidate for Outside Director

External Audit, Lion Corporation (incumbent)

With our governance structure rebuilding settled for the time being, this year I focused on improving the quality of the discussions at the Board of Director in order to improve the sustainable growth and medium-to-long-term corporate value, which is the primary objective of the Company. I think we saw a certain amount of progress, such as the agenda being set by proposals from Outside Directors. In the coming year, I will be confirming the probability of a course of action towards a recovery in earnings and initiatives for the future, as well as paying close attention to initiatives for sustainability challenges in terms of both risk and opportunity.

Candidate Number

11

Mariko Watahiki

(May 2, 1955 (68 years old)) Female



Outside
Non-

[Years of service as Director of the Company at the end of this Shareholders' Meeting: 2 years]

15/15 (100.0%)

Attendance at Committee Meetings:

Nomination Committee: 13/13 (100.0%)

positions: None

Important concurrently held positions: None

Number of shares of the Company owned: 0

Number of other listed companies with concurrent

Attendance at the Board of Directors' Meetings:

Compensation Committee: 9/9 (100.0%) *Appointed in June 2022

Brief personal profile, position and responsibility in the Company and other important concurrently-held positions

Apr. 1980	Tokyo District Court Assistant Judge
Mar. 2009	Supreme Court Senior Research Officer (Civil Matters)
Mar. 2012	Utsunomiya District Court Chief Judge
Jul. 2014	Yokohama Family Court Chief Judge
Jun. 2015	Tokyo High Court Judge (Presiding Judge)
Apr. 2016	Sapporo High Court Chief Judge
Sep. 2018	Nagoya High Court Chief Judge
Aug. 2020	Registered as attorney-at-law
Aug. 2020	Attorney-at-law at Okamura Law Office (incumbent)
Jun. 2021	Outside Director, TOSHIBA CORPORATION
Jun. 2021	Director (Outside Director), Member of Nomination Committee and Governance Committee of the Company
Jun. 2022	Director (Outside Director), Member of Nomination Committee, Compensation Committee and Governance
	Committee of the Company (incumbent)

Reason for nominating the candidate as a candidate for Outside Director and outline of expectations

Ms. Watahiki has a long career as a judge and has been involved in resolving many civil cases, including corporate legal affairs and labor issues. In addition, she has a track record of being involved in organizational management, including thorough compliance and governance, personnel management and human resource development, and crisis management by serving as the chief judge of several high courts. Although she has no direct experience in corporate business execution, based on her experience in handling many cases as a judge and operating an organization as the chief judge of high courts, the Company believes that she will continue to be able to perform her duties as Outside Director of the Company. Since assuming the position of Director of the Company in June 2021, she has served as a member of the Nomination Committee, the Compensation Committee, and the Governance Committee, and has contributed to the improvement of supervisory functions through her active comments and activities in each committee, particularly by utilizing her expertise in legal affairs, human resources development, and labor relations. As Outside Director of the Company, she is expected to continue to contribute to the improvement of the effectiveness of the Board of Directors and the committees. Accordingly, the Company has appointed her as a candidate for Outside Director.

Reason for judging independence

Ms. Watahiki is an attorney-at-law at Okamura Law Office. The law firm has no business relationship with the LIXIL group in the last fiscal year, and so is not a major business partner. Furthermore, as she meets both the requirements for an independent officer prescribed by the stock exchange and the Independence Criteria for Outside Directors prescribed by the Company (page 40) as well, she is determined to have a high level of independence from the Company.

Message from the candidate for Outside Director

I would like to further deepen the coordination with the executive functions so as to realize a corporate culture in which the basic stance that contributing to society through business activities not only benefits society as a whole but also is important to increasing the long-term sustainability of the LIXIL group fully permeates up to the front line of business activities. I would also like to continue to support the executive functions regarding human rights issues that could become major risk factors in future business activities, backed by my sense of human rights and legal knowledge that I fostered as a jurist.

(Note)

1. The respective candidates and the Company do not share any special interests.

2. Independent officers

The Company has notified each domestic stock exchange on which the Company is listed of Shiho Konno, Mayumi Tamura, Yuji Nishiura, Daisuke Hamaguchi, Masatoshi Matsuzaki and Mariko Watahiki as Independent Officers. If the election of them is approved at this Shareholders' Meeting, the Company plans to continue the notification of them as Independent Officers. If the election of Jun Aoki and Shigeki Ishizuka is approved at this Shareholders' Meeting, the Company plans to notify each domestic stock exchange of them as Independent Officers.

Shiho Konno, Mayumi Tamura, Yuji Nishiura, Daisuke Hamaguchi, Masatoshi Matsuzaki, Mariko Watahiki, Jun Aoki and Shigeki Ishizuka satisfy the Independence Criteria for Outside Directors prescribed by the Company (page 40).

3. Liability limitation agreement

The Company has set forth in Article 30, Paragraph 2 of its current Articles of Incorporation that the Company may enter into an agreement with each Outside Director which limits the liability for damages of each Outside Director to the Company. Based on this, the Company has executed liability limitation agreements with each of Shiho Konno, Mayumi Tamura, Yuji Nishiura, Daisuke Hamaguchi, Masatoshi Matsuzaki and Mariko Watahiki. If the election of each of Shiho Konno, Mayumi Tamura, Yuji Nishiura, Daisuke Hamaguchi, Masatoshi Matsuzaki and Mariko Watahiki is approved at this Shareholders' Meeting, the Company plans to continue liability limitation agreements with each of those candidates. If the election of Jun Aoki and Shigeki Ishizuka is approved at this Shareholders' Meeting, the Company plans to execute liability limitation agreements with the same content with each of them. The content of such agreements can be summarized as follows:

- If any liability for damages to the Company arises as a result of an Outside Director's negligence in performing his or her duties, such Outside Director shall be liable to the Company up to the higher of 10 million Japanese yen or any amount prescribed by applicable laws and regulations
- The aforementioned limitation of liability is applicable only if such Outside Director has acted in good faith and has not been grossly negligent in performing his or her duties which have caused the liability.

4. Indemnity agreement

The Company has executed indemnity agreements pursuant to Article 430-2, Paragraph 1 of the Companies Act with each of Kinya Seto, Sachio Matsumoto, Hwa Jin Song Montesano, Shiho Konno, Mayumi Tamura, Yuji Nishiura, Daisuke Hamaguchi, Masatoshi Matsuzaki and Mariko Watahiki. In case the election of each of Kinya Seto, Sachio Matsumoto, Hwa Jin Song Montesano, Shiho Konno, Mayumi Tamura, Yuji Nishiura, Daisuke Hamaguchi, Masatoshi Matsuzaki and Mariko Watahiki is approved at this Shareholders' Meeting, the Company will continue the indemnity agreements with each of them. In addition, if the election of Jun Aoki and Shigeki Ishizuka is approved at this Shareholders' Meeting, the Company plans to execute indemnity agreements with the same content with each of them. Under the applicable indemnity agreement, the Company will indemnify the expenses set out in Article 430-2, Paragraph 1, Item 1 of the Companies Act (defense costs such as attorney's fees) to the extent stipulated by law. However, together with setting an upper limit on the amount of indemnification, by providing that the decision to implement indemnification, etc. is carried out through deliberations by the Board of Directors, measures are taken to ensure that the appropriateness of the performance of duties by the indemnified party is not impaired.

5. Officer liability insurance agreement

The Company has entered into an officer liability insurance agreement for main executives including Directors, Executive Officers, Auditors, Executive Vice Presidents and Senior Vice Presidents, etc. of the Company and its subsidiaries with an insurance company as stipulated in Article 430-3, Paragraph 1 of the Companies Act. The Company pays the full amount of the insurance premiums, and there is no substantive payment of insurance premiums by insurees. If the election of the respective candidates is approved at this Shareholders' Meeting, they will become insurees under such agreement. These insurance contracts cover damage that may arise from liabilities relating to the performance of duties of insured officers or from claims pursuing such liability. However, they do contain some exclusions such as betrayals, criminal acts, fraud, violation of laws or regulations knowingly committed by the insuree, and damage arising from insuree unlawfully gaining a private benefit or provision of facilities. The Company plans to renew these insurance agreements during the term of office of such persons.

[Reference] Independence Criteria for Outside Directors of the Company

The Company has established the following criteria to ensure independence of Outside Directors.

- 1. The Company considers an Outside Director to be independent unless he or she is:
- (1) a shareholder, or an executive officer of such shareholder (an executive officer means an "Executive Officer" provided in Article 2, Paragraph 3, Item 6 of the Regulation for Enforcement of the Companies Act; the same shall apply hereafter), who holds 10% or more of the voting rights of the Company;
- (2) an Executive Officer of a company of which the Company holds 10% or more of the voting rights;
- (3) a business partner whose transactions with the LIXIL group exceed an amount of 2% or more of the consolidated gross revenue of either the LIXIL group or such business partner in a fiscal year, or an executive officer of such business partner;
- (4) a financial institution or other major creditor which is essential for the financing arrangements of the LIXIL group and on which such financing is irreplaceably dependent, or an executive officer thereof;
- (5) a member, partner or employee of the audit firm or tax accountant firm which is an accounting auditor or accounting advisor of the LIXIL group;
- (6) a person receiving a donation or subsidy of 10 million yen or more from the LIXIL group in a fiscal year, or if the person receiving the donation or subsidy is a corporation, partnership or other organization (the "Juridical Persons, etc."), an executive officer of the Juridical Persons, etc. receiving a donation or subsidy of more than 2% of the consolidated gross revenues of such Juridical Persons, etc. from the LIXIL group in a fiscal year;
- (7) a person receiving monetary payments or other financial assets of 10 million yen or more from the LIXIL group as a lawyer, accountant, tax accountant, consultant or other professional advisor, besides the director compensation, or if a person receiving such financial assets is a juridical person, partnership or other organization such as a legal professional corporation, law firm, audit corporation, tax accountant corporation or consulting firm (the "Law Firm, etc."), a person belonging to the Law Firm, etc. receiving monetary payments or other financial assets of more than 2% of the Law Firm, etc.'s annual gross revenues from the LIXIL group;
- (8) a person whose spouse, a relative within the second degree of kinship or a relative who lives with such person corresponds to any of subsections (1) through (7) of this paragraph;
- (9) a person who corresponded to any of subsections (1) through (8) of this paragraph in the past five years; or
- (10) an Executive Officer of a company to which an Executive Officer (meaning an Executive Director, Executive Officer, Corporate Officer, Manager or other employees, notwithstanding subsection (1) in this paragraph) of the LIXIL group serves as an officer of such company.
- 2. The Board shall monitor on an ongoing basis whether persons serving as outside directors continue to satisfy the criteria set forth in the preceding paragraph.

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Governance

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Corporate Governance

The Board of Directors' Effective Evaluation

1 Purpos

The evaluation is performed to confirm the effectiveness of the Board of Directors and the Committees, and to identify medium-to-long-term issues to improve their effectiveness.

2 Report on Progress of Four Material Issues from the Previous Fiscal Year (Fiscal Year ended March 2022)

Material issues	(1) Reconfirm the role of the Board of Directors and strengthen strategy discussions to suit the new phase (2) Re-examine committee active a company with committee, etc.		(3) Implement an Outside Director succession plan to continuously support the newly restructured governance system	(4) Implement a CEO succession plan to achieve continued corporate value improvement	
Implemented improvements	Formed consensus on 11 important themes for the Company's sustainable growth and set them as agenda for the Board of Directors meetings.	Held cross-sectional deliberations on issues for each Committee at the Governance Committee (ideal organizational audit at a company with a nomination committee, etc.)	Re-examined the appropriateness of the succession plan at the Nomination Committee this Fiscal Year, then implemented as per the plan	Confirmed and updated the successor candidate list. Promoted the understanding on "Leaders of next generation" including the successor candidate of the Executive Officers.	
Results of implementation			s been confirmed that the Board of " through implementation of the h		

Evaluation Results for this Fiscal Year (Fiscal Year ended March 2023)

Implemented an evaluation carried out by an external specialized agency (distribution of questionnaire to Directors and Executive Officers and individual interviews of Directors).

Main focuses of evaluation

- (1) Is steady progress being made on the four material issues from the previous Fiscal Year?
- (2) Is the attempt being made to transition from the "restructuring our governance" to the stage where the "realization of further improvement of corporate value" is sought?
- (3) Is there sufficient deliberation of material management themes? etc.

Results summary (evaluation by outside specialist)

It was confirmed that the effectiveness of the Company's Board of Directors is being ensured while the Company's main corporate governance issue evolves from the "restructuring our governance" to the stage where the "realization of further improvement of corporate value" is sought.

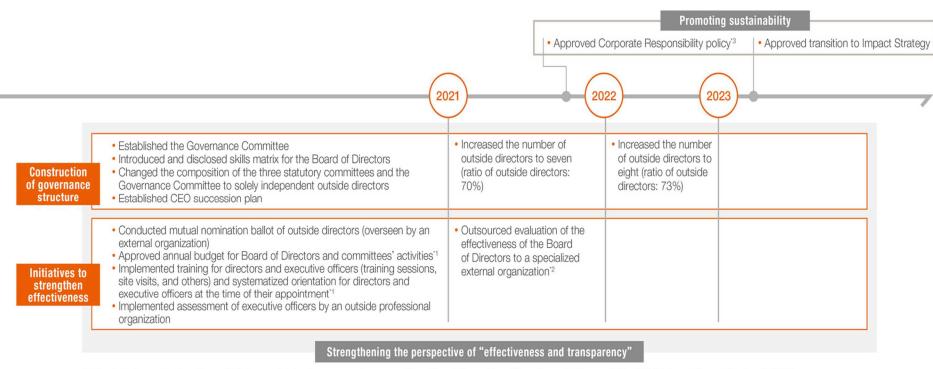
Initiatives and Material Issues for the Next Fiscal Year (Fiscal Year ending March 2024)

Based on the results of the deliberations of the Governance Committee, etc., the following material issues were set to achieve a further increase in the effectiveness of the Board of Directors and the Committees. The Company will appoint an owner for each issue, and move forward with measures to resolve the issues.

Material iss

- (1) Establishment of "supervision as it should be" by the Board of Directors
- (2) Smooth succession plan and retention support for Outside Directors
- (3) Promotion of initiatives to enhance the organizational audit structure

■Governance Reform in Recent Years



^{*1} Conducted annually since then *2 Outsourced at least once every three years thereafter *3 Transitioned from Corporate Responsibility (CR) Strategy to Impact Strategy in 2023

■ Main Agenda Item for the Board of Directors in FYE2023

*Excludes agenda items related to financial results

Themes	Main Agenda Items			
The LIXIL Playbook	Improvement of the global supply chainMedium-to-long-term growth strategies			
Governance	 Reports and discussions from three statutory committees and the Governance Committee (CEO succession plan, or director succession plan, response to the Board of Directors' effectiveness evaluation, etc.) 			
Sustainability	 Identification of key themes for sustainable growth Status review of initiatives pertaining to sustainability Impact Strategy 			
Other	 Capital policy (completion of share buybacks and cancellation of treasury shares) Status of Intellectual Property Strategy and its governance structure Status of activities and systems pertaining to other key themes (information security, quality management, safety and health, etc.) 			

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Overview of Each Committee

Governance Committee

Main role	With the objective of the continued enhancement of the Company's corporate governance, the Governance Committee discusses or advises the Board of Directors on matters such as reviewing and amending the Company's Corporate Governance General Policy and evaluating the effectiveness of the Board of Directors.					
Composition of	Masatoshi Matsuzaki Chairperson	(100% attendance)	Mayumi Tamura*	(100% attendance)	Number of meetings	
members	Tamio Uchibori	(86% attendance)	Yuji Nishiura	(100% attendance)	7 times	
Outside Directors	Shiho Konno	(100% attendance)	Daisuke Hamaguchi	(100% attendance)	(Fiscal Year ended March 2023)	
	Teruo Suzuki	(100% attendance)	Mariko Watahiki	(100% attendance)	March 2023)	

^{*}Appointed on June 21, 2022. Attended all the five Governance Committee meetings held after the aforementioned date.

Activities	In the fiscal year ended March 2023, we primarily moved forward with (i) following up on the key issues from the effectiveness evaluation of the Board of Directors in the previous fiscal year (deepening strategy discussions, etc.), and (ii) planning and execution of the effectiveness evaluation of the Board of Directors.
JunJan.	Confirmed and deliberated on the status of the follow-up on key issues from effectiveness evaluation for the fiscal year ended March 2022 (deepening strategy discussions, etc.).
AugNov.	Examined and determined whether or not to delegate the evaluation process for effectiveness evaluation of the fiscal year ended March 2023 to a third party.
Nov.	Formation of consensus on 11 important themes for the Company's sustainable growth and reporting to the Board of Directors (incorporation of the 11 themes into subsequent Board of Directors items, etc.).
Jan.	Confirmed and deliberated on the status of addressing the Corporate Governance Code.
Mar.	Confirmed and examined the revised content of the Company's Corporate Governance General Policy.
Apr.	Received the results of the effectiveness evaluation for the fiscal year ended March 2023. Deliberated on issue matters, etc.
May	Reported an outline of the results of effectiveness evaluation for the fiscal year ended March 2023 and the results of deliberations, etc. of the Governance Committee to the Board of Directors. Reviewed measures to address material issues by each owner assigned to each issue.

Message from the Chairperson

Our efforts for the fiscal year ended March 2023 were (1) following up on the previous fiscal year's effectiveness evaluation, (2) planning and implementing an effectiveness evaluation for this fiscal year, (3) confirming the status of addressing the revised Corporate Governance Code at the Board of Directors, and (4) reviewing disclosure materials and advising on improvement.

Through (1), the Outside Directors discussed the question of what should be discussed by the Board of Directors and Discussion meetings among the outside directors in order to improve the Company's sustainable corporate value and shared that with the executive side. With regard to (2), we devised and implemented questions to confirm progress from the restructuring of the governance system to the next phase.

For the fiscal year ending March 2024, I would like to spend time in discussions among the Outside Directors on the role the Board of Directors should play in the issues to be addressed by the Company."

Governance Committee Chairperson Outside Director Masatoshi Matsuzaki (Chairperson as of May 2023)



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Nomination Committee

Main role	The Nomination Committee decides on the details of proposals submitted to the Shareholders' Meeting concerning the election and dismissal of Directors. The Nomination Committee also reports its opinion to the Board of Directors on matters such as the appointment, election, removal, and dismissal of Executive Officers and Representative Executive Officers (Chief Executive Officer), and the selection and dismissal of the Chairperson of the Board of Directors, committee members, and the Chairperson of each committee, after receiving a request for advice from the Board of Directors.			
Composition of members	Yuji Nishiura Chairperson	Masatoshi Matsuzaki	Number of meetings	Attendance rate
Outside Directors	Shiho Konno*	Mariko Watahiki	13 times (Fiscal Year ended	100% for all member
Э	Daisuke Hamaguch	i	March 2023	10070 for all member

^{*}Appointed on June 21, 2022. Attended all the ten Nomination Committee meetings held after the aforementioned date.

Activities	Aiming for the sustainable growth of the Company, as the basis for "transformation of the top management team to the next generation", the Nomination Committee focused on the initiatives such as "understanding of talented human resources of the next generation and monitoring of talent development planning" and "formulation of Outside Directors' succession plan". Further, in order to contribute to qualitative improvement of Board of Directors and each Committee, we continuously implemented "individual evaluation of Outside Directors" which is one of the Company's own initiatives.
July	Discussed the annual activity plan and formulated the basic policy for the Outside Director succession plan
Aug-Nov	Deliberated on the design, purpose of implementation, implementation method, and usage of results of Outside Director personal evaluation Deliberated on the design of an effectiveness evaluation concerning the composition and operation of the Board of Directors and each Committee
Oct-Dec	Deliberation on the understanding of the next generation talent and monitoring of talent development plan, and implementation of monitoring. Implemented the Outside Director personal evaluation using external specialized agencies.
Dec-Feb	Analyzed each evaluation result, and provided feedback on evaluation results to Outside Directors Determined the policy for the appointment of a CEO based on the CEO succession plan, and deliberated on execution structure for the next fiscal year
Mar	Resolved on a draft report to the Board of Directors regarding Director candidates (Shareholders' Meeting agenda item) and Executive Officer appointments

Message from the Chairperson

Aiming for transformation from the governance restructuring phase which the Nomination Committee has been focusing on so far to the phase of sustainable growth of the Company, the Nomination Committee has engaged in the formulation of foundation of "transformation of the top management team to the next generation". The examples are "renewal of CEO succession plan", "Understanding of next generation talent, monitoring of the talent development plan", and "formulation of Outside Director succession plan", etc. Going forward,, from the perspective such as "Review of composition of Board of Directors and each Committee", "promotion of Outside Director Succession plan", "further understanding of executive team and improvement of monitoring function of Board of Directors" and "enrichment of the list of candidates for the top executives to lead the next generation", we aim to qualitatively improve corporate governance even further.



(Chairperson as of May 2023)



Audit Committee

Main role	The Audit Committee oversees the execution of duties by Directors and Executive Officers, listens to executives in charge and others, participates in important meetings, exchanges views with accounting auditors, and prepares audit reports and proposals for the appointment or dismissal of accounting auditors. As well as direct auditing visits to domestic and overseas group companies, the Audit Committee also makes dispatches to and arranges Corporate Audit (the Internal Audit Group) and Dedicated Auditors to efficiently conduct audits.			
Composition of members	Teruo Suzuki Chairperson	Shiho Konno	Number of meetings	Attendance rate
Outside Directors 4	Tamio Uchibori	Mayumi Tamura*	14 times (Fiscal Year ended March 2023)	100% for all members

*Appointed on June 21, 2022. Attended all the nine Audit Committee meetings held after the aforementioned date.

Activities	The Audit Committee aims to create and deploy a higher-level compliance structure, and to also consider efficiency and transparency, by maintaining and developing the global group audit structure. Besides the monthly meetings of the committee, in the fiscal year ended March 2023 we focused on confirming compliance with internal control systems for new business at each location in Southeast Asia and at subsidiaries.
July–Aug.	Prepared the audit policy and resolved on the annual audit plan for the fiscal year ended March 2023, and appointed audit members and specified audit members
Aug.–Oct.	Consented to the auditing compensation for the accounting auditor, conducted auditing visit with one subsidiary, and began to exchange opinions with the Representative Executive Officers (conducted four times per year)
Nov.–Dec.	Executive Officer interviews (LWT-J), auditing visits with overseas locations (Vietnam and Thailand), auditing visits with two subsidiaries
Jan.–Mar.	Executive Officer interviews (LHT, Digital/IT), exchange of opinions with local accounting auditors (North America and Europe), auditing visit with one subsidiary, plant auditing visit
Apr.–May	Held plant auditing visit, confirmed the execution of duties of Directors and Executive Officers, resolved on the reappointment, non-reappointment, and dismissal of the accounting auditor, confirmed the internal control system, prepared the audit report

Message from the Chairperson

The Audit Committee endeavors to promptly gather information, for example through monthly reports from Corporate Audit as well as each division such as the Compliance Division, exchanging views with Representative Executive Officers, exchanging information with accounting auditors, and plant auditing visits. The Audit Committee attended audit reporting sessions and auditing visits by the Dedicated Auditors regarding domestic subsidiaries. In addition to listening to the audit results of Corporate Audit regarding overseas, the Audit Committee conducted listening locally regarding the status of internal control systems in Vietnam and Thailand. The Audit Committee invited local accounting auditors to exchange opinions regarding North America and Europe. The Audit Committee also confirmed the impact of soaring global prices and the status of price pass-through and the like. In the fiscal year ending March 2024, the Audit Committee will continue to maintain and develop the LIXIL group audit system and transparently conduct audit activities with a high level of efficiency and effectiveness.



Teruo Outside Director Suzuki (Chairperson as of May 2023)

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^{*} With respect to accounting auditor matters, and the system to ensure the adequacy of business and the operation status of such system, please refer to pages 38 through 42 of the "Report for the 81st Fiscal Year" posted on the Company's website (https://v

Compensation Committee

Main role	The Compensation Committee decides the policy regarding compensation, etc. that Directors ar Executive Officers receive from the Company as consideration for their duties and decides individu compensation.			
Composition o members	f Daisuke Hamaguchi Chairperson	Yuji Nishiura	Number of meetings	Attendance rate
Outside Directors 4	Tamio Uchibori	Mariko Watahiki*	11 times (Fiscal Year ended March 2023)	100% for all members

^{*}Appointed on June 21, 2022. Attended all the nine Compensation Committee meetings held after the aforementioned date.

Activities	The Compensation Committee carried out activities focusing on whether (i) the executive compensation system is in line with the direction of management strategy, (ii) the compensation level is competitive from a global perspective, and (iii) the compensation system facilitates the active participation of executives with abundant experience, including foreigners
June	Resolved the determination policy for compensation, etc. for Directors, as well as individual compensation for the fiscal year ended March 2023
July–Oct.	Discussed issues in the overall executive compensation system, and formulated an annual plan for the Compensation Committee Deliberated revisions to the executive compensation system from the fiscal year ending March 2024 onwards
NovJan.	Discussed the Executive Officer compensation system, compensation levels, and compensation mix with external specialized agencies Interviewed CEO regarding the Company's management and expected role and assessment of each Executive Officer Deliberated the determination policy for Executive Officer compensation, etc., and individual compensation for the fiscal year ending March 2024
FebMar.	Resolved determination policy for Executive Officer compensation, etc., and individual compensation for the fiscal year ending March 2024 Resolved on the introduction of a restricted stock compensation plan and shareholding guidelines from the fiscal year ending March 2024
Apr.	Deliberated the estimated compensation amount of, and whether to adjust the calculation method for, performance-linked compensation for the fiscal year ended March 2023 Deliberated the determination policy for compensation, etc. for Directors for the fiscal year ended March 2023 Resolved the amount of monetary compensation claim for stock allotment as a restricted stock compensation plan.
May	Resolved the amount of performance-linked compensation for the fiscal year ended March 2023 Deliberated the specific figures of performance target items of performance-linked compensation for the fiscal year ending March 2024 Confirmed hand over matters to the Compensation Committee after the Annual Shareholders' Meeting

Message from the Chairperson

For the fiscal year ended March 2023, the Compensation Committee deliberated on what type of future medium-to-long-term incentive compensation to have in order to further promote sustainable value creation by the Company's management team. As a result, we will introduce a restricted stock compensation system*¹ as part of medium-to-long-term incentive compensation, and we established shareholding guidelines in order for executives to make efforts to hold the Company's shares. In response to a turbulent economy, changes in social conditions, and shifts in the Company's management strategy, the Compensation Committee will continue its activities while being aware of and confirming at all times that the executive compensation system is properly functioning, as a strong motivation for the management team to strive to achieve management goals together as one.

Compensation Committee Chairperson Outside Director Daisuke Hamaguchi



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(Reference) Restricted Stock Compensation Plan for Executive Officers

The Company has been applying Phantom Stock Plan as mid- to long-term Incentive Compensation Plan since FYE2020. The purpose of Phantom Stock is to encourage Executive Officers to share the benefits and risks of share price fluctuations with shareholders and to make management decisions for achieving a sustained improvement in the corporate value of the Company over the mid- to long-term, and to attract and retain excellent personnel from around the globe by standardizing global officer compensation. Since the introduction of Phantom Stock, the Compensation Committee of the Company has confirmed that Phantom Stock has indeed been having the desired effect.

On the other hand, in recent years when Japan's corporate governance reforms are progressing remarkably, the Compensation Committee has been deliberated the revision of mid- to long-term Incentive Compensation Plan in view of the increasing emphasis on the significance of management's ownership of the Company shares

As a result, the Compensation Committee held on February 16, 2023 resolved that mid- to long-term Incentive Compensation Plan for Executive Officers shall consist of 50% each of the current Phantom Stock and Restricted Stock Compensation Plan from April 2023, in order to encourage Executive Officers to share more interests with shareholders over their term of office and work to create value over mid- to long-term. In order to achieve this purpose, the period of transfer restriction of Restricted Stock Plan is limited to the time of retirement

Furthermore, the Compensation Committee has resolved to establish Stock Ownership Guideline to ensure the sharing of interests with shareholders. Under this guideline, the number of the Company's shares to be held by Executive Officers during their term of office is at least three times the amount of Annual Base Salary for Representative Executive Officers and at least one time the amount of Annual Base Salary for other Executive Officers.

(Old Plan)

		Stock-linked Compensation
Annual Base Salary	Performance-linked Compensation	Phantom Stock

Compensation Plan for Executive Officer from FYE2024

		Stock-linked Compensation		
Annual Base Salary	Performance-linked Compensation	Phantom Stock	Restricted Stock	

^{*} Applicable Executive Officers include Executive Officers who serve as Director and exclude Executive Officers who are non-residence in Japan

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 $^{^{\}star}$ 1 Please see on 50 page for the restricted stock compensation system

^{* 2} With respect to details on the executive compensation system, please refer to pages 20 through 33 of the "Report for the 81st Fiscal year" posted on the Company's website (https://www.lixil.com/en/investor/ir_event/meeting.html).

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Shareholder Letter

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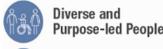
LIXIL'S VALUE CREATION PROCESS

How We Create Value in a Sustainable and Meaningful Way for Our Stakeholders and Society

LIXIL'S PURPOSE Make better homes a reality for everyone, everywhere

OUR VALUE CREATION PROCESS P. THE PESOURCES WE RELY ON

THE RESOURCES WE RELY ON



Global Sales Infrastructure



Meaningfully Designed Products



Financial Foundation



"Monozukuri" Manufacturing Platform



THE VALUE WE CREATE

OUTCOMES FOR LIXIL



Sustainable growth comes through strong financial performance and our commitment to society

OUTCOMES FOR STAKEHOLDERS



Thrive in a workplace based on the shared LIXIL Behaviors



Enjoy innovative products that improve comfort while saving the planet's resources



Have reliable access to differentiated, high-quality products and industry training initiatives

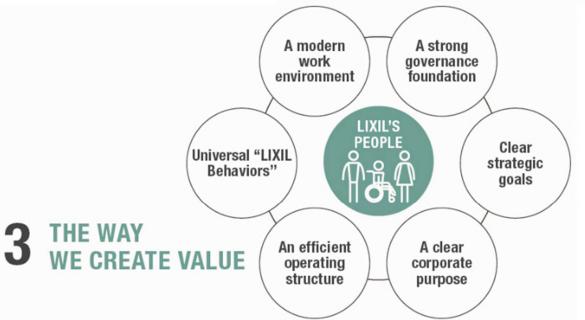


Societies

Benefit from improved sanitation, ecological innovations and our commitment to diversity and inclusion



See financial discipline and a commitment to ESG principles to drive future growth



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) Management Direction

At LIXIL, we are advancing the strategic initiatives set out in the LIXIL Playbook, our medium- and long-term management direction, to deliver on our corporate purpose of making better homes a reality for everyone, everywhere and achieve sustainable growth and value creation. We have been transforming LIXIL into an agile and entrepreneurial company and establishing a foundation where our people can reach their full potential to deliver on our management direction.

In the current drastic changing business environment, we have updated the strategies set forth in LIXIL Playbook in order to achieve our medium- and long-term targets and to accelerate the creation of value for society.

(Major updates)

- To tackle inflation and supply chain challenges
- To improve profitability through investment in new growth areas
- To incorporate our Environmental Strategy into our business strategies to both increase corporate value and enhance positive impact on society and the global environment
- To develop new core businesses



Impact Strategy

The achievement of LIXIL's purpose is the positive impact that we have and how we can be a force for good in a rapidly changing world. To support this purpose, LIXIL's Impact Strategy is based on three core pillars: Global Sanitation & Hygiene, Water Conservation & Environmental Sustainability, and Diversity & Inclusion. These areas represent the most pressing global issues where we can drive positive impact through our business. We are leveraging our expertise and business scale to better promote each initiative, collaborating with various stakeholders, and measuring progress. Integrating and promoting our impact strategy with our business activities will improve our profitability, enhance our brand equity, and create long-term value.

Special Feature

> LIXIL's Human Capital: Global People Strategy

Central to Achieving LIXIL's Purpose

Our foundation of value creation is people – People are our most important asset, and investment in human resources development is essential to increase corporate value sustainably. To achieve its mission of transforming LIXIL into an innovative and inclusive community that empowers everyone, everywhere, LIXIL's GPO (Global People Organization), which is the human resources division, has set the following five key performance outcomes (KPOs) in the GPO strategy for FYE2022 to FYE2025.

Embed inclusion into our DNA

Our belief is that inclusion is the goal and that diversity will be the result that follows. All employees must recognize the importance of diversity and inclusion (D&I) and understand the close relationship between D&I and an innovation culture.

Elevate talent across the enterprise

We will drive LIXIL's transformation and build the innovation culture we need for our future. From talent acquisition to talent development, our efforts to build foundational infrastructure will enable us to leverage our global scale through the harmonization of human resource systems and processes.

Enhance Employee Experience

LIXIL puts people at the heart of our business with effective employee listening. Developing infrastructure that allows managers to access people data of their team can be leveraged to develop the Career Journey of their teams and to promote the development of their capabilities.

Strengthen HR corporate governance

By building a stronger framework for people data and governance structure we can establish global systems and processes that will enable consistent and transparent reporting and decision-making.

Transform HR to transform the business

In order to achieve business transformation, LIXIL redefines the role of HR division that aligns with to the evolution of business needs, puts people at the heart of our business, and identifies and prioritizes specific HR competencies.





> Transform: Supply Chain Restructuring

Transformation of Global Supply Chain

Due to the changes in the external environment, such as the COVID-19 pandemic, rising geopolitical risks, and rising of material and logistics costs, further strengthening of the global supply chain is required to ensure competitively advantaged product availability, logistics costs, and inventory turns. In response to cost increases resulting from difficulties in procuring parts and soaring procurement prices, we are working on price optimization, cost reduction by changing materials, and profitability improvements by shifting to high-value added, differentiated products. As countermeasures against supply chain disruptions, we have been focusing on regional diversification of suppliers, reduction of SKUs (Stock Keeping Units), and establishment of platform-based production systems leveraging common basic design and parts. In addition to these initiatives, we are taking the following new steps to respond to the rapid changes in the external environment in recent years.

Past initiatives

Diversification of suppliers

Reduction of SKUs / Platform based production system

Against cost increases

Key focus going forward

Restructuring of inter-regional purchasing

To ensure stable supply of products

Restructuring of Supply Chain

To prepare for the risk of global supply chains being disrupted by unexpected circumstances, it will become more important than ever to build procurement, production, and sales models within each region and align end to end decision-making through sales and operating planning. In the Americas, we have shifted from relying on procurement from Asia to purchasing within the region, and we will also shift from transporting products from Europe to Asia to producing them within each region.

Also, in the past, we have adopted a system of transporting finished products to regions without large-scale production bases, but in light of soaring transportation costs and the benefits of shorter lead-times, we are also now moving forward with an initiative to transport only those parts that are difficult to procure or produce in the country, and to produce, assemble, and sell others locally.



> Grow: Grow Global Water Business by Promoting Showering Solution

Differentiate by providing new showering solution

LIXIL developed *SHIN-ON**1, a U-shaped shower head that warms the body by enveloping it with hot water coming out from a wide area in the front, back, left, and right and made series of improvement aiming for sophisticated design and user-friendly product based on users' feedback.

In April 2023, NITTO CERA Corporation (a wholly owned subsidiary of LIXIL Corporation) began general sales of *SHIN-ON*.

The body is warmer than when using a hand shower, and the warmth continues after bathing. The amount of hot water used is at the same level as when taking a bath with a water-saving shower, which means that less water is needed than to fill the bathtub, thus *SHIN-ON* can contribute to water-saving and energy saving.



^{*1 &}lt;a href="https://www.shinon-shop.com/">https://www.shinon-shop.com/ (Japanese only)



Normal Showering	Water-savi 8.5L/min =8!		
SHIN-ON	Water-saving Shower 8.5L/min × 5min =42.5L	SHIN-ON 8.5L/min × 5min =42.5L	
Bathing	Water-saving Shower 8.5L/min × 5min =42.5L	<u>Bathin</u> 180L	

Enhance Showering Solution in the Americas

An important factor in LIXIL's growth strategy in international markets has been to strengthen full showering and full bathroom solutions. As part of this effort, we acquired Basco, a US-based shower door manufacturing company in December 2022*2. In the North American market, shower doors are a key element in bathroom renovation, making the acquisition an important step in LIXIL's growth strategy.

Basco's capabilities will allow us to simplify the purchasing process for professional users and end-users, and allow us to offer total shower solutions.

In addition, it will also allow LIXIL to diversify sales channels in North America, as well as strengthen the supply chain. We aim to become the brand of choice for end-users by providing added value by expanding choices in bathroom product selection and establishing an efficient purchasing process.

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^{*2} https://newsroom.lixil.com/20221214 basco



Grow: Contributing to Decarbonization by Expanding Sales of High-performance Windows

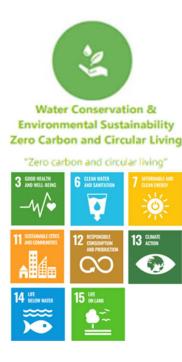
Currently, more than 90% of Japan's approximately 62 million existing homes do not meet current energy efficiency standards. Therefore, there is an urgent need to improve the insulation and increase the energy efficiency of homes across the country. The Japanese government has launched the largest-ever subsidy program (100 billion Japanese yen)*1 to support replacement with energy-efficient insulated windows, and our window renovation products such as *In-Plus* inner windows and *Replus* replacement windows are eligible.*2 With the recent rise in utility costs, consumer interest in energy efficiency has increased, and demand for window renovation to improve insulation performance is on the rise.

LIXIL has revamped all window series products for newly constructed detached houses in FYE2022. In addition, we aim to achieve a 100% ratio of high-performance windows sold for new detached houses in Japan by FYE2026.

A key driver in this effort is *TW*, a high-performance triple pane hybrid window, and *High Thermal Insulation Window Frame Replus*, a replacement window designed for renovation. Replacing single pane with triple pane can reduce heat loss by approximately 80%.

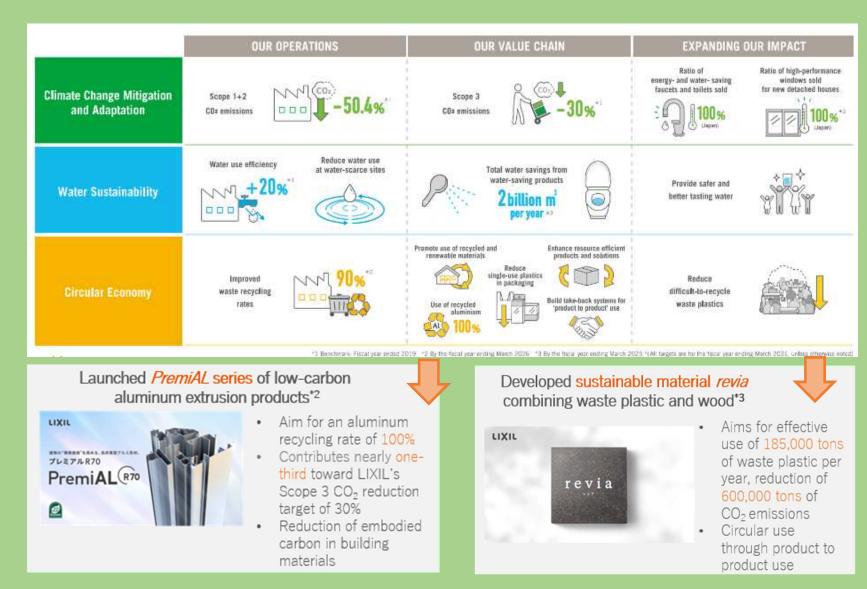
As the number of new housing starts in Japan declines, we need to capture renovation demand as our business opportunity, and we will contribute to Japan's decarbonized society by expanding high-performance windows with high thermal insulation performance.

- *1 "Advanced Window Renovation Project", Subsidy rate is maximum 50%
- *2 https://www.lixil.co.jp/shoenehojokin/madorinobe/ (Japanese only)



Innovate: Updated Our Environmental Strategy to Enhance Positive Impact

In 2019, we established our "LIXIL Environmental Vision 2050" for a "Zero Carbon and Circular Living" and are promoting initiatives globally. We have been continuously working on focus areas such as reduction of our CO_2 emission against climate change, protection of water - one of the most precious resources - and focus on circular solutions that can have a positive impact on our planet. In order to address growing environmental challenges in the world and to have a positive impact on our business and the environment, we updated our Environmental Strategy and set aggressive mid-term targets.*1 We will leverage our expertise to change the way people live, today and tomorrow by aligning across our business to important environment commitments.



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^{*1} https://newsroom.lixil.com/20230330 environment update

^{*2 &}lt;a href="https://newsroom.lixil.com/ja/20221215">https://newsroom.lixil.com/ja/20221215 01 (Japanese only)

^{*3} https://newsroom.lixil.com/2022101802

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Information on the Purchase/Sale System for Shares Less than One Unit (100 shares)

Please be informed that LIXIL Corporation (the "Company") implements a system whereby our shareholders may request that the Company (i) "purchase" from shareholders the fraction of shares less than one unit (100 shares) or (ii) "sell" to shareholders the number of shares necessary to round up to a whole unit (multiple of 100 shares).



If you are a shareholder of the Company residing outside Japan and wish to apply under the system above, please contact your standing proxy.

Disclaimer

Statements made in Shareholder Letter with respect to plans, strategies and future performance that are not historical facts are forward-looking statements. LIXIL Corporation cautions that a number of factors could cause actual results to differ materially from those discussed in the forward-looking statements.